

# Small Commercial Recent Success Guide – East Coast

## Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

## Target Classes

### Primary

- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Healthcare
- ✓ Medical Offices
- ✓ Entertainment/Athletics
- ✓ Condominiums

### Secondary

- ✓ Restaurants
- ✓ Services
- ✓ Apartments
- ✓ Schools
- ✓ Wholesale

## Recent Bound Accounts

Class	State	County	Year Built	Construction	Distance to Coast	TIV	Form
Condominiums	GA	Glynn	1974	Frame	2-3 miles	\$5.9M	Wind Only
Retail	GA	Chatham	1983	Frame	5-10 miles	\$2M	All Risk
Condominiums	GA	Chatham	1997	Frame	0-500 feet	\$4.9M	All Risk
Warehouse	GA	Glynn	2016	Non-Combustible	5-10 miles	\$400K	All Risk
Office	SC	Charleston	2005	Frame	4-5 miles	\$2.1M	All Risk
Condominiums	SC	Horry	1991	Frame	1-2 miles	\$1.1M	All Risk
Apartments	SC	Charleston	1840	Joisted Masonry	4-5 miles	\$1.3M	All Risk
Retail	SC	Horry	1984	MNC	500-1,000 feet	\$1.3M	All Risk
Condominiums	SC	Charleston	2001	Frame	5-10 miles	\$4.4M	All Risk
Service	SC	Charleston	2002	Frame	4-5 miles	\$1.6M	All Risk
Apartments	SC	Charleston	1900	Frame	4-5 miles	\$3.6M	All Risk
Office	SC	Charleston	2024	MNC	15-20 miles	\$4.5M	All Risk
Office	SC	Charleston	1885	Joisted Masonry	3-4 miles	\$860K	All Risk
Condominiums	SC	Charleston	1870	Frame	4-5 miles	\$2M	All Risk
Entertainment	SC	Charleston	2015	Non-Combustible	4-5 miles	\$1.6	Wind Only
Apartments	SC	Charleston	1930	Frame	3-4 miles	\$750K	All Risk
Retail	SC	Horry	1965	Joisted Masonry	1,000-1,500 feet	\$400K	All Risk
Golf Course Building	SC	Horry	2003	Frame	10-15 miles	\$4.5M	All Risk
Apartments	SC	Charleston	1870	Frame	4-5 miles	\$2.7M	All Risk
Condominiums	SC	Horry	2005	Frame	0-500 feet	\$1.2M	All Risk
Condominiums	SC	Horry	1984	Frame	2-3 miles	\$3M	All Risk
Office	SC	Georgetown	2000	MNC	5-10 miles	\$3.3M	All Risk