

From: [Steven Schallau](#)

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March Success Guide: Your Key Wins and Insights!

We're thrilled to share the [March Top 20 Success Guide](#) with you! This month's update highlights some of the recent successful policies that have been bound, along with key trends and insights to help you continue building momentum in your business.

Our goal is to provide you with the information and inspiration to keep driving success. Be sure to check out all of our Success Guides, and stay tuned for more updates as we start off the new year.

[All States Success Guide](#)

[Florida Success Guide](#)

[Texas Success Guide](#)

[Gulf Coast Success Guide](#)

[East Coast Success Guide](#)

Small Commercial Recent Success Guide – Top 20

Velocity Risk 

Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

Target Classes

Primary

- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Healthcare
- ✓ Medical Offices
- ✓ Entertainment/Athletics
- ✓ Condominiums

Secondary

- ✓ Restaurants
- ✓ Services
- ✓ Apartments
- ✓ Schools
- ✓ Wholesale

Recent Bound Accounts

Class	State	County	Year Built	Construction	Distance to Coast	TIV	Form
Retail	TX	Montgomery	1984	MNC	>50 miles	\$7.3M	All Risk
Retail	TX	Harris	2015	Joisted Masonry	20-25 miles	\$6.5M	All Risk
Health Care	TX	Galveston	2018	Frame	5-10 miles	\$4.3M	All Risk
Health Care	TX	Brazoria	2025	MNC	20-25 miles	\$6.5M	All Risk
Office	SC	Charleston	1985	Joisted Masonry	5-10 miles	\$2.8M	All Risk
Office	SC	Charleston	1850	Joisted Masonry	4-5 miles	\$2M	All Risk
Restaurant	AL	Baldwin	2022	Frame	0-500 feet	\$3M	All Risk
Condominiums	LA	Orleans	2007	Fire Resistive	5-10 miles	\$5.5M	All Risk
Condominiums	FL	Alachua	2006	Frame	25-50 miles	\$7M	All Risk
Office	FL	Brevard	2025	Modified Fire Resistive	3-4 miles	\$6.5M	All Risk
Health Care	FL	Seminole	2007	MNC	25-50 miles	\$5.4M	All Risk
Schools	FL	Broward	2004	MNC	5-10 miles	\$7.6M	All Risk
Office	LA	Orleans	1920	Joisted Masonry	4-5 miles	\$3.8M	All Risk
Condominiums	GA	Chatham	2008	Joisted Masonry	10-15 miles	\$6.2M	All Risk
Service	TX	Harris	2019	Non-Combustible	5-10 miles	\$5.8M	All Risk
Restaurant	MS	Hancock	2012	Frame	0-500 feet	\$1.9M	All Risk
Condominiums	LA	St. Tammany	1999	Frame	2-3 miles	\$5.1M	All Risk
Entertainment	LA	East Baton Rouge	2017	Non-Combustible	25-50 miles	\$3.2M	All Risk
Service	FL	Palm Beach	2016	MNC	5-10 miles	\$7.4M	All Risk
Health Care	LA	Orleans	2008	MNC	5-10 miles	\$5.8M	All Risk

Please contact your underwriter if you would like additional information.

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If you have any questions please don't hesitate to give us a call. Our team is here to assist you. We will continue to work hard to be our carrier of choice for catastrophe property risks.

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