

From: [Steven Schallau](#)
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Velocity Risk

January Success Guide: Your Key Wins and Insights!

We're thrilled to share the [January Top 20 Success Guide](#) with you! This month's update highlights some of the recent successful policies that have been bound, along with key trends and insights to help you continue building momentum in your business.

Our goal is to provide you with the information and inspiration to keep driving success. Be sure to check out all of our Success Guides, and stay tuned for more updates as we start off the new year.

[All States Success Guide](#)

[Florida Success Guide](#)

[Gulf Coast Success Guide](#)

[East Coast Success Guide](#)

Small Commercial Recent Success Guide – Top 20

Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

Target Classes

Primary

- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Healthcare
- ✓ Medical Offices
- ✓ Entertainment/Athletics
- ✓ Condominiums

Secondary

- ✓ Restaurants
- ✓ Services
- ✓ Apartments
- ✓ Schools
- ✓ Wholesale

Recent Bound Accounts

Class	State	County	Year Built	Construction	Distance to Coast	TIV	Form
Office	AL	Mobile	1981	MNC	2,500 ft – 1 mile	\$5.9M	Wind Only
Restaurant	FL	Pinellas	2023	MNC	2,500 ft – 1 mile	\$6.9M	All Risk
Retail	FL	Collier	2019	Joisted Masonry	5-10 miles	\$7.7M	All Risk
Microbrewery/Winery	FL	Martin	2024	Joisted Masonry	2,500 ft – 1 mile	\$1.3M	Wind Only
Entertainment	GA	Glynn	2005	Non-Combustible	10-15 miles	\$4.4M	All Risk
Office	LA	St. Tammany	2008	MNC	5-10 miles	\$4.1M	All Risk
Retail	LA	Lafayette	2015	Non-Combustible	20-25 miles	\$4.6M	All Risk
Office	LA	St. Tammany	2005	Frame	4-5 miles	\$6.6M	All Risk
Retail	LA	Ascension	2005	Non-Combustible	25-50 miles	\$4.9M	All Risk
Office	LA	Orleans	2017	MNC	5-10 miles	\$8M	All Risk
Apartments	MS	Jackson	2000	Frame	3-4 miles	\$9M	All Risk
Apartments	SC	Charleston	2024	Joisted Masonry	5-10 miles	\$4M	All Risk
Retail	SC	Berkeley	2024	Joisted Masonry	25-50 miles	\$4M	All Risk
Microbrewery/Winery	SC	Beaufort	2024	MNC	2,500 ft – 1 mile	\$9M	All Risk
Condominiums	SC	Horry	1995	Frame	0-500 feet	\$4.4M	All Risk
Health Care	TX	Fort Bend	2005	MNC	25-50 miles	\$5.5M	All Risk
Schools	TX	Harris	2024	Joisted Masonry	25-50 miles	\$4.7M	All Risk
Retail	TX	Harris	2017	Non-Combustible	25-50 miles	\$4.6M	All Risk
Auto Repair	TX	Harris	2000	Non-Combustible	25-50 miles	\$2.7M	All Risk
Health Care	TX	Harris	1948	MNC	20-25 miles	\$4.7M	All Risk

Please contact your underwriter if you would like additional information.

Updated February 2025.

Be sure to visit our Knowledge Center for updated versions of our Product Guide and training materials.

[Visit the Knowledge Center](#)

Your Resource Center for Product and System Information.

If you have any questions please don't hesitate to give us a call. Our team is here to assist you. We will continue to work hard to be our carrier of choice for catastrophe property risks.

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