

Appetite Guide Coastal E&S Business Owners Policy

Covered Perils: Wind & Hail, All Other Perils, General Liability

Deductibles: variable based on class, construction, year built and distance to coast

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Wind & Hail: 1% | 2% | 5% | 10%

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Named Storm (per building): 1% | 2% | 3% | 5% | 10%

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All Other Perils: \$2,500 | \$5,000 | \$7,500 | \$10,000



Limits (Maximum TIV \$5M - Bldg/BPP/BI)

	Owner Occupied	\$250,000 - \$5,000,000
Building	Tenant Occupied	\$0 - \$5,000,000
	Lessors Risk	\$250,000 - \$5,000,000
Business Personal Property (includes Tenant Improvements & Betterments)	Owner Occupied	\$50,000 - \$1,000,000
	Tenant Occupied	\$50,000 - \$1,000,000
	Lessors Risk	\$25,000 - \$250,000
Business Income (annual/per month)		\$120,000/\$10,000 \$300,000/\$25,000 \$600,000/\$50,000 \$1.2M \$100,000
General Liability (may vary by class)		\$2M / \$4M / \$4M
Damage to Premises Rented		\$100,000
Medical Expense		\$5,000 (included)
Click to go to Conoral Eligiblity Guidelines		

Click to go to General Eligiblity Guidelines

Lessors Risk

Payroll (maximum)
\$2M \$20M - Account | \$10M location

Multiple occupancy LRO



Single occupancy LRO (select the applicable class of the building occupant/tenant)

- Office building with restaurant use restaurant regardless of % of total floor area
 - Office building or strip center other than restaurant use largest occupant classification (by square footage)

Special conditions: must be an eligible class to qualify | no residential occupancy | tenant not included as part of LRO policy unless tenant is an eligible class (does not apply to tenants with 10% or less occupancy of total floor area)

Contractors

	Liability Limits	Payroll (maximum)	Sq	uare Footage Cap	Sales (maximum)
	\$1M/\$1M/\$1M	\$2M		50k	\$20M account \$5M location (up to 30% may be subcontracted costs)
✓	Air Conditioning Systems service/repair	s or Equipment - sales, installation, and	✓	Appliance and Acces	sories - installation and service/repair
√	Carpentry - Interior only	(3 stories or less)	✓	Carpet, Rug, Furnitur premises only)	e or Upholstery Cleaning (customer's
✓		n - Metal (other than metal should be lboard installation, wood is ineligible)	✓	-	sembled Millwork Installation - Metal uld be classified as Carpentry) (no doors)
✓		or Sidewalk Repair - paving/repaving ay, rock excavation, filling or grading of	✓	Drywall or Wallboard	•
✓		only) (no high voltage work {over 480 company substations distribution or	✓	Fence Installation	
✓	Floor Covering Installation	on (no ceramic tile or stone)	\checkmark	Furniture / Fixtures Installation (in offices or stores only)	
✓	bending, grinding, beveli	s - sales and installation (includes ing or silvering of plate glass)	✓	•	ditioning Systems or Equipment - sales quefied petroleum gas (LPGs))
✓	House Furnishings Instal and floor covering)	llation (includes incidental upholstery	✓	Interior Decorators	
✓	Landscape Gardening (n	no tree services, removal, or excavation)	✓	Lawn Sprinkler Instal	lation
✓	Masonry (shop only)		✓	Painting (interior & ex	terior - 3 stories or less)
✓	Paper Hanging		✓	Plastering or Stucco	Work
✓	Plumbing (commercial ar	nd residential)	✓	repair (commercial or	
✓	Residential Cleaning Ser	rvices	✓	Siding Installation (3 ineligible)	stories or less) (wood siding is
✓	Sign Painting or Lettering	g (interior only - no spray painting)	✓	Tile, Stone, Marble, N	Mosaic, or Terrazzo work (interior only)
✓	Window Cleaning (3 stor	ies or less)			

Special Conditions: no violations/fines in the last 3 years | hired and non-owned auto is not available

Ineligible: businesses that use cranes within their operation | businesses that install, repair, or service hot tubs or pools | asbestos abatement | foundation or structural work | installing, design or repair of commercial cooking (AES 300) extinguishing services | installing, repairing, or servicing any of the following: burglar alarm systems, automatic fire extinguishing or protection systems, fire extinguishers, elevators, escalators, computers, school or playground perimeter fencing, fences at airports, electrified fences, fences constructed with straight line or crossed razor wire, fences constructed with razor barbed wire or concertina wire | work at heights over 3 stories | rental or leasing equipment to others

Office or Professional Services | Office Condominium

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$2M/\$4M/\$4M	\$2M		50k	\$20M account \$10M location
✓	Accounting, Bookkeeping	g, and Payroll Services	✓	Advertising and Related Service	ces
✓	Barber shops, Beauty Pa (including Nail Salons)	arlor and Hair Styling Salons	✓	Condominium Associations (as	ssociation risk only)
✓	Credit Reporting Agencie	es	\checkmark	Detective or Investigative Ager	ncies <i>(private)</i>
✓	Employment Agencies		✓	Health Maintenance Organizat	ions
✓	Inspection and Appraisa valuation purposes) (Limit	I Companies <i>(insurance and</i> t \$1M/\$2M/\$2M)	✓	Insurance Agents (Limit \$1M/\$2N	1/\$2M)
✓	Interior Decorators		\checkmark	Law Offices	
✓	Marine Appraisers or Su	rveyors	✓	Medical Offices	
✓	Nail Salons		✓	Real Estate and Title Agents (r development firms)	no property management/
\checkmark	Political Campaign Head	dquarters or Offices	✓	Security and Patrol Agencies	
✓	Ticketing Agencies		✓	Title Agents	
✓	Veterinarian Offices		✓	Water Companies	

Special conditions: office condominium associations in GA limits \$1M/\$2M/\$2M | maximum of 6 stories | underwriting approval required for veterinarian offices, health maintenance organizations, and medical offices with equipment breakdown coverage if BPP is over \$500K; underwriting will require an itemized schedule of equipment. | cyber liability coverage is not eligible for credit reporting agencies, title agents, or collection agencies.

Processing or Services

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$2M/\$4M/\$4M	\$2M		50k	\$20M account \$10M location
✓	Appliance and Accessori (commercial or household	es - installation, servicing, or repair d)	✓	Bakeries (with baking on prem	ises)
✓	Copying and Duplicating	Stores	\checkmark	Dental Laboratories	
✓	Engraving		✓	Funeral Homes or Chapels	
✓	Jewelry Repair		✓	Laundromat, Laundry and Dry	Cleaning
✓	Lithographing		✓	Mail Box or Packaging Stores	
✓	Mailing or Addressing Co	ompanies (direct mailing)	✓	Photoengraving	
✓	Photographers		✓	Printing	
✓	Shoe Repair		✓	Tailoring or Dressmaking	
✓	Taxidermists		✓	Television or Radio Receiving	Set Installation or Repair

Special conditions: no manufacturing | central station alarm required if BPP >\$500k | maximum of 3 stories

Ineligible: churches | day spas | schools | massage or bodywork services including tanning, tattoo, and medispas | waxing services behind screens/curtains/closed doors

Retail

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$2M/\$4M/\$4M	\$2M		50k	\$20M account \$10 location (<50% online sales)
✓	A/C Equipment Dealer	(Limit \$1M/\$1M/\$1M)	✓	Appliance Stores (household, (Limit \$1M/\$1M/\$1M)	radio, tv, phonograph)
✓	Army and Navy Stores	(Limit \$1M/\$1M/\$1M)	✓	Art Galleries (Limit \$1M/\$1M/\$1M)	
✓	Auctions and Auctionee	ers (Limit \$1M/\$1M/\$1M)	✓	Automotive Parts and Supplies (no rebuilt or used parts)	s (including tires) (Limit \$1M/\$1M/\$1M
✓	Bakeries (no baking on	premises) (Limit \$1M/\$1M/\$1M)	✓	Bicycle Shops (retail, repair an	nd maintenance) (Limit \$1M/\$1M/\$1M)
✓	Boat Dealers (Limit \$1M/\$	\$1M/\$1M)	✓	Bone, Horn, and Ivory Product	ts (retail only) (Limit \$1M/\$1M/\$1M)
√	Bookbinding and Printir	ng Suplies (retail) (Limit \$1M/\$1M/\$1M)	✓	Books and Magazine Stores (L	.imit \$1M/\$1M/\$1M)
√	Building Materials (cont (Limit \$1M/\$1M/\$1M) (no re	tractors equipment dealers) ebuilt or used materials)	✓	Camera & Photographic Equip	ment (retail) (Limit \$1M/\$1M/\$1M)
✓	Candy or Confectionery	y Stores (Limit \$1M/\$1M/\$1M)	✓	Catalog or Premium Coupon F (Limit \$1M/\$1M/\$1M)	Redemption Stores
✓	Ceramics Stores		✓	Clothing, Shoes and Apparel S hide, & wigs)	Stores (including furs, leather,
✓	Collectibles and Memor	rabilia	✓	Computer and Electronics Stor	res
✓	Cosmetics and Beauty	Supplies	✓	Dairy Products or Butter and E	Egg Stores (including ice cream)
✓	Department Stores		✓	Drug and Pharmaceutical Stor	res
√	Dry Goods Dealers (fal.	prics, yarn, & pierce goods - new only)	✓	Electrical Lighting Stores	
✓	Equipment, Fixtures or restaurant, bars, & hote	Supplies Distributors (office, store, el)	✓	Fabric Stores	
✓	Feed, Grain, Hay or Str	raw Dealers, Seed Merchants	✓	Fence Dealers	
✓	Fire Protection Equipme	ent Dealers	\checkmark	Floor Covering Stores	
✓	Florists		\checkmark	Fruit or Vegetable Dealers	
✓	Furniture and Home Fu	rnishing Stores	✓	Gardening, Hardware, Tools, a rebuilt or used parts)	and Home Improvement Stores (no
✓	Gift Shops		✓	Glass and Glaziers Stores	
√	Hearing Aid Stores		✓	Health or Natural Food Stores	(at least 4k sqft)
✓	Hobby, Craft, Artist Sup	oplies, Painting, Picture or Frame	✓	Janitorial Supplies	
√	Jewelry Stores		✓	Locksmiths	
√	Luggage Goods Stores		✓	Machinery or Equipment Deale	ers (farm type only)
√	Mail Order Houses		\checkmark	Marble Products	
✓	Medical, Hospital, and	Surgical Supply	✓	Music, Musical Instrument Sto	res
✓	Newsstands		✓	Office Machines or Appliances	s (no repair)
√	Optical Goods		✓	Paint, Wallpaper or Wall Cover	ring Stores
√	Pet Stores		✓	Plumbing Supplies and Fixture	es
√	Precision and Scientific	Tools and Instruments	✓	Refrigeration Equipment (comi	mercial)
√	Sewing Machine Stores	S	✓	Ship Chandler Stores	
~	Sporting Goods or Athle	etic Equipment	✓	Stationery or Paper Products	
√	Swimming Pools (retail,)	✓	Toys (retail)	
✓	Trophy Stores		✓	Variety Stores (discount goods	s)
/	Video Sales and Renta	l Stores			

Special Conditions: no manufacturing | central station alarm required if BPP >\$500k | inventory required 100% insured to value | maximum of 3 stories Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name | rental of tools, machinery or equipment | tobacconists | adult themed | pawn shops | check cashing | sale of antiques | 24-hour operations | off-premises warehousing | self-storage | convenience stores | grocery stores | 100% drop-ship

Restaurant

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$1M/\$1M/\$1M	\$2M		10k	\$20M account \$10M location (up to 33% may be catering; no more than 50% alcohol sales)
✓	Casual Dining - Bistros, Brasseries, and 0 - Diners - Family-style Restaurants		✓	Fine Dining	
✓	Fast food Cafes Cafeteria-style - Buffet Chicken Concession Stands / Sna Delicatessens and Sandv Donut Shops Drive-ins / Service-in-car Drug Stores Hamburger / Malt Shops Hotdog Shops Oriental-style Other Ethnic-style Pizza Shops Roast Beef Seafood Take-out Only	vich Shops	✓	Limited Cooking - Cafes - Coffee Bars or Shops - Concession Stands / Snack E - Delicatessen and Sandwich S - Donut Shops - Drive-ins / Service-in-car - Drug Stores - Ice Cream and Yogurt Stores - Pizza Shops - Salad Bars - Take-out Only	Shops

Special conditions: liquor liability not available | hired and non-owned auto is not available | UL 300 wet ANSUL system required | Frame construction must be 100% sprinklered & have automatic cooking & exhaust extinguishing system | maximum of 3 stories | minimum of 3 years open | no claims (open or closed) in last 3 years.

Ineligible: bars & taverns | entertainment stages including karaoke, bar games, trivia, dancing, etc (incidental single musician permitted) | liquid nitrogen usage | hibachi-style tabletop cooking | boat docks | billiards or darts

Wholesale / Distributors

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$1M/\$1M/\$1M	\$2M		50k	\$20M account \$10M location
✓	Air Conditioning and HVA	AC Equipment	✓	Appliance (household, home to	furnishings, radio, TV, etc)
✓	Automobile Parts and Su	pplies	✓	Bakeries (no baking on premis	ses)
✓	Barber or Beauty Shop S labeling)	upplies (no re-packaging or re-	✓	Bookbinding and Printing Sup	plies
✓	Clothing and Apparel		✓	Collectibles and Memorabilia	
✓	Fabric		✓	Floor Covering	
✓	Florists		✓	Fruits or Vegetable	
✓	Gardening and Light Farr	ming Supply	✓	Grocery	
✓	Hardware and Tools		✓	Hearing Aid	
✓	Hobby, Craft or Artists' S	upply	✓	Janitorial Supplies	
✓	Jewelry		✓	Meat, Fish, Poultry, or Seafoo (no cutting of meat)	d (Limit \$1M/\$2-3M/\$2M)
✓	Office Machines or Applia	ances (Limit \$1M/\$3M/\$2M)	✓	Optical Goods (Limit \$1M/\$3M/\$2	2M)
✓	Plumbing Supplies and F	ixtures (Limit \$1M/\$3M/\$2M)	✓	Refrigeration Equipment (Limit	\$1M/\$3M/\$2M)
✓	Stationery or Paper Prod	ucts (Limit \$1M/\$3M/\$2M)	✓	Tobacco Products (Limit \$1M/\$3	M/\$2M)

Special conditions: central station alarm required if BPP >\$500k | inventory required 100% insured to value | direct import from foreign manufacturer requires valid U.S. products liability policy | retail space must be <33% of location square footage | maximum of 3 stories

Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name | 100% drop-ship

General Eligibility Guidelines

Properties located 1/2 mile from the coast are ineligible.

All locations and operations must be scheduled - we do not write partial operations.

100% Insurance to Value required for building and business personal property; coinsurance applies if underinsured; 3% inflation guard applies at renewal.

Risks with up to 50 employees are eligible.

Roofs must be replaced within the last 15 years

Roof must be in Excellent, Good, or Fair condition (3rd party roof scoring tool); ACV applies for Poor roof condition; Severe roof condition is ineligible.

System updates within the last 35 years (plumbing, electrical, HVAC) are required. Does not apply to contents only.

Tenant occupied risks not requiring building coverage are eligible when the building exceeds the maximum # of stories if the building is fully sprinklered with two means of egress.

No converted dwellings.

No more than 3 claims in the past 5 years, no loss exceeding \$20,000 (excluding catastrophe losses).

Prior continuous coverage required for the past 3 years (unless new venture), with no cancellations or non-renewals.

No storage of inventory, business personal property, or personal property of others in a public warehouse.

All locations must close for business by 1:00 A.M.

Seasonal or Vacant buildings (more than 60 days) are not eligible for any coverage.

Minimum earned premium of 25% applies; minimum liability premium \$750; policy & inspection fees vary by state.

Optional Coverages: Cyber Liability, Earthquake (SC only), Equipment Breakdown, Sinkhole (FL only), Terrorism

Additional Coverages & Sublimits

Enhancement Packages

Additional Coverages & Sub	,,,,,,,		Lilliancement i ackages	
Description	Sublimit of Coverage	Base Policy	Business Contractors Lessors Res	staurant
Accounts Receivable	С	\$10,000 on premises \$5,000 off premises	\$25,000 on premises \$5,000 off premises	
Appurtenant Structures	А	None	\$50,000	
Business Personal Property Temporarily in Portable Storage Units	A, C		\$10,000	
Debris Removal	A, C	25% or \$250,000	25% or \$1M	
Dishonesty Exclusion Exception	D		\$10,000	25,000
Electronic Data	С	\$10,000	\$25,000	
Extension of Supplemental Payments	Α	\$250	\$1,000	
Fine Arts	С		\$10,000	
Fire Department Service Charge	С	\$2,500	\$25,000	
Fire Extinguisher Systems Recharge	С	\$5,000	\$25,000	
Leasehold Improvements & Betterments	С		\$50,000	
Money Orders & Counterfeit Money	С	\$1,000	\$10,000	
Movable Equipment & Inventory (in the open)	С		\$10,000	
Newly Acquired or Constructed Property	A, C	Bldg: \$250,000 per bldg BPP \$100,000 per bldg	Bldg: \$300,000 per bldg BPP \$250,000 per bldg	9
Ordinance or Law (Cov A / B / C)	A, C		Cov A or \$250,000 (Undamaged portion of building) / Demo cost) / 5% of Cov C (Increased cost of construction)	
Ordinary Payroll	D		1 month	
Outdoor Property	A, C	\$2,500 (\$1,000 limit per tree, shrub, or plant)	\$10,000 (\$2,500 limit per tree, shrub, or plant)	
Outdoor Signs	С		\$25,000	
Period of Indemnity	D	30 Days	180 Days	
Personal Property Off-Premises	С		\$10,000	
Personal Effects & Property of Others	С	\$2,500	\$10,000	
Property "In-Transit" (loading/unloading)	С		\$25,000	
Property Limit - Theft	С	\$2,500 - furs, jewelry, watches, precious stones gold, silver, etc,patterns, dies, molds, & forms	\$5,000 - furs jewelry, watches, precious stones, gold, sil \$10,000 - patterns dies, molds, & forms	lver, etc
Seasonal Inventory	С		50%	
Sewer or Water Backup	A, C, D		\$15,000	
Spoilage	С	\$5,000	\$5,000 \$2	25,000
Tenant's Glass	С		\$5,000	
Valuable Papers and Records	С	\$10,000 on premises \$5,000 off premises	\$25,000 on premises \$5,000 off premises	

Additional Insureds

Туре	Fee
Additional Insured - Controlling Interest	\$0
Additional Insured - Co-Owner of Insured Premises	\$0
Additional Insured - Mortgagee, Assignee or Receiver	\$0
Additional Insured - Owner or Lessor of Leased Land	\$0
Additional Insured Loss Payable	\$0
Additional Insured - Building Owner	\$0
First, Second, and 3rd Mortgagee	\$0
Additional Insured - Lessor of Leased Equipment	\$250
Additional Insured - State or Political Subdivision - Premises Permits	\$250
Additional Insured - Engineers, Architects or Surveyors	\$250
Additional Insured - Al Requirement	\$250
Additional Insured - Designated Person or Organization	\$250
Additional Insured - Lessor of Premises	\$250
Additional Insured - Vendor	\$250

Contact Us



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Agent Portal: my.velocityrisk.com

Website: velocityrisk.com

Open Counties by State



Alabama

Baldwin	Covington
Escambia	Geneva
Houston	Mobile



Florida

All counties open except:
Monroe



Georgia

Brantley	Bryan
Camden	Charlton
Chatham	Effingham
Glynn	Liberty
Long	McIntosh
Wayne	



Louisiana

Acadia	Ascension	Assumption	
Calcasieu	E. Baton Rouge	Iberville	
Jefferson	Jefferson Davis	Lafayette	
Orleans	St. Charles	St. James	
St. John the Baptist	St. Martin	St. Tammany	
Tangipahoa	Washington	W. Baton Rouge	



Maryland

Ar	nne Arundel	Baltimore	Baltimore City
	Calvert	Caroline	Cecil
	Charles	Dorchester	Hartford
	Howard	Kent	Prince George's
Qı	ueen Anne's	Somerset	St. Mary's
	Talbot	Wicomico	Worcester



Mississippi

George	Hancock	
Harrison	Jackson	
Pearl River	Stone	





Beaufort	Brunswick	Camden	
Carteret	Chowan	Craven	
Currituck	Dare	Gates	
Hyde	Jones	New Hanover	
Onslow	Pamlico	Pasquotank	
Pender	Perquimans	Tyrrell	
Washington			



New Jersey

Atlantic	Cape May
Cumberland	Monmouth
Ocean	

Open Counties by State (continued)

South Carolina



Beaufort	Berkeley
Charleston	Colleton
Dillon	Dorchester
Florence	Georgetown
Hampton	Horry
Jasper	Marion
Williamsburg	



Texas

Aransas	Bee	Brazoria	
Calhoun	Chambers	Fort Bend	
Galveston	Goliad	Hardin	
Harris	Jackson	Jefferson	
Jim Wells	Kleberg	Liberty	
Live Oak	Matagordia	Nueces	
Orange	Rufgio	San Patricio	
The Woodlands	Victoria Wharton		



Virginia

Accomack	Charles City	Chesapeak	Essex
Franklin	Gloucester	Hampton	Hopewell
Isle of Wight	James City	King and Queen	King William
Lancaster	Mathews	Middlesex	New Kent
Newport News	Norfolk	Northhampton	Northumberland
Petersburg	Poquoson	Portsmouth	Prince George
Richmond	Southhampton	Suffolk	Surry
Sussex	Virginia Beach	Westmoreland	Williamsburg
York			