# Velocity Risk

# Appetite Guide Coastal E&S Business Owners Policy

Covered Perils: Wind & Hail, All Other Perils, General Liability

**Deductibles:** variable based on class, construction, year built and distance to coast

Wind & Hail: 1% | 2% | 5% | 10%

Named Storm (per building): 1% | 2% | 3% | 5% | 10%

Property: \$2,500 | \$5,000 | \$7,500 | \$10,000



\$\ \tability: None | \$250 | \$500 | \$1,000 | \$2,500



#### Limits (Maximum TIV \$5M - Bldg/BPP/BI)

Owner Occupied	\$250,000 - \$5,000,000
	\$0 - \$5,000,000
Lessors Risk	\$250,000 - \$5,000,000
Owner Occupied	\$50,000 - \$1,000,000
Tenant Occupied	\$50,000 - \$1,000,000
Lessors Risk	\$25,000 - \$250,000
	Included (based on Revenue/Sales - 1/12 annual limit allowed monthly)
	\$2M / \$4M / \$4M
	Per Occurrence
	Owner Occupied Tenant Occupied

Click to go to General Eligiblity Guidelines

#### **Lessors Risk**

	Revenue	Payroll	roll Square Footage (		Sales
	\$5M	\$2M		50K	\$20M - Account   \$10M location
✓	Single occupancy LRO (select the applicable class of the building occupant/tenant)		✓	of total floor area	ant - use restaurant regardless of % er other than restaurant - use largest quare footage)

Special conditions: must be an eligible class to qualify; no residential occupancy; tenant not included as part of LRO policy unless tenant is an eligible class (does not apply to tenants with 10% or less occupancy of total floor area)

#### **Contractors**

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales	
	\$1M/\$1M/\$1M	\$5M	\$2M		50k	\$20M account   \$10 location (up to 30% may be subcontracted costs)	
✓	Air Conditioning Systems or Equipment - sales, installation, and service/repair			✓	Appliance and Accessories	- installation and service/repair	
✓	Carpentry - Interior only (3 stories or less)			✓	Carpet, Rug, Furniture or U premises only)	pholstery Cleaning (customer's	
<b>✓</b>	Ceiling or Wall Installation - Metal (other than metal should be classified as drywall/wallboard installation, wood is ineligible)			✓		ed Millwork Installation - Metal e classified as Carpentry) (no	
✓	Driveway, Parking Are (no clearing of right-or			✓	Drywall or Wallboard Instal	lation	
✓	Electrical Work (interior volts) or work with util transmission lines)			✓	Fence Installation		
✓	Floor Covering Installation (no ceramic tile or stone)			✓	Furniture / Fixtures Installation (in offices or stores only)		
✓	Glass Dealers & Glaziers - sales and installation (includes bending, grinding, beveling or silvering of plate glass)			✓	Heating and Air Conditionir and installation (no liquefie	ng Systems or Equipment - sales d petroleum gas (LPGs))	
✓	House Furnishings Installation (includes incidental upholstery and floor covering)			✓	Interior Decorators		
✓	Landscape Gardening	g (no tree services, rei	moval, or excavation)	✓	Lawn Sprinkler Installation		
✓	Masonry (shop only)			✓	Painting (interior & exterior	- 3 stories or less)	
✓	Paper Hanging			✓	Plastering or Stucco Work		
✓	Plumbing (commercia	l and residential)		✓	Refrigeration Systems or E repair (commercial only)	quipment - sales, installation and	
✓	Residential Cleaning	Services		✓	Siding Installation (3 stories ineligible)	s or less) (wood siding is	
✓	Sign Painting or Lette	ring (interior only - no	spray painting)	✓	Tile, Stone, Marble, Mosaic	c, or Terrazzo work <i>(interior only)</i>	
✓	Window Cleaning (3 s	tories or less)					

Special Conditions: no violations/fines in the last 3 years; hired and non-owned auto is not available; Snow Plow Product/Completed Operations available, must be incidental to business (<20% annual income) and all snow plowing work is incidental

Ineligible: businesses that use cranes within their operation; businesses that install, repair, or service hot tubs or pools; asbestos abatement, foundation or structural work, installing, design or repair of commercial cooking (AES 300) extinguishing services; installing, repairing, or servicing any of the following: burglar alarm systems, automatic fire extinguishing or protection systems, fire extinguishers, elevators, escalators, computers, school or playground perimeter fencing; fences at airports; electrified fences, fences constructed with straight line or crossed razor wire; fences constructed with razor barbed wire or concertina wire; installing, work at heights over 3 stories; rental or leasing equipment to others

#### Office or Professional Services | Office Condominium

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales	
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account   \$10M location	
✓	Accounting, Bookkee	eping, and Payroll Serv	vices	✓	Advertising and Related Service	es	
✓	Barber shops, Beauty Parlor and Hair Styling Salons (including Nail Salons)			✓	Condominium Associations (association risk only)		
✓	Credit Reporting Age	encies		✓	Detective or Investigative Ager	ncies <i>(private)</i>	
✓	Employment Agencie	es		✓	Health Maintenance Organizat	ions	
✓	Inspection and Appra valuation purposes) (	aisal Companies <i>(insur</i> Limit \$1M/\$2M/\$2M)	ance and	✓	Insurance Agents (Limit \$1M/\$2M	1/\$2M)	
✓	Interior Decorators			$\checkmark$	Law Offices		
✓	Marine Appraisers or	Surveyors		✓	Medical Offices		
✓	Nail Salons			✓	Real Estate and Title Agents (r development firms)	no property management/	
✓	Political Campaign H	eadquarters or Offices	3	✓	Security and Patrol Agencies		
✓	Ticketing Agencies			✓	Title Agents		
✓	Veterinarian Offices			✓	Water Companies		

#### Mercantile / Retail

	Liability Limits	Revenue	Payroll		Square Footage Cap	Sales
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account   \$10 location (<75% online sales)
<b>√</b>	A/C Equipment Deale	er (Limit \$1M/\$1M/\$1M)		✓	Appliance Stores (household, (Limit \$1M/\$1M)	, radio, tv, phonograph)
<b>√</b>	Army and Navy Store	es (Limit \$1M/\$1M/\$1M)		✓	Art Galleries (Limit \$1M/\$1M/\$1M	1)
<b>✓</b>	Auctions and Auction	eers (Limit \$1M/\$1M/\$1M)	)	✓	Automotive Parts and Supplie (no rebuilt or used parts)	es (including tires) (Limit \$1M/\$1M/\$1M)
✓	Bakeries (no baking o	on premises) (Limit \$1M/	\$1M/\$1M)	✓	Bicycle Shops (retail, repair a	nd maintenance) (Limit \$1M/\$1M/\$1M)
<b>√</b>	Boat Dealers (Limit \$1N	M/\$1M/\$1M)		✓	Bone, Horn, and Ivory Produc	cts (retail only) (Limit \$1M/\$1M/\$1M)
<b>✓</b>	Bookbinding and Prin	nting Suplies <i>(retail)</i> (Li	mit \$1M/\$1M/\$1M)	✓	Books and Magazine Stores	(Limit \$1M/\$1M/\$1M)
<b>✓</b>		ontractors equipment of rebuilt or used materia		✓	Camera & Photographic Equi	pment <i>(retail)</i> (Limit \$1M/\$1M/\$1M)
<b>✓</b>	, , ,	ery Stores (Limit \$1M/\$1	•	✓	Catalog or Premium Coupon (Limit \$1M/\$1M/\$1M)	Redemption Stores
✓	Ceramics Stores			✓	Clothing, Shoes and Apparel hide, & wigs)	Stores (including furs, leather,
✓	Collectibles and Mem	norabilia		✓	Computer and Electronics Sto	ores
✓	Cosmetics and Beaut	ty Supplies		✓	Dairy Products or Butter and	Egg Stores (including ice cream)
✓	Department Stores			✓	Drug and Pharmaceutical Sto	ores
✓	Dry Goods Dealers (f	fabrics, yarn, & pierce g	goods - new only)	✓	Electrical Lighting Stores	
✓	Equipment, Fixtures of restaurant, bars, & ho	or Supplies Distributor otel)	s (office, store,	✓	Fabric Stores	
✓	Feed, Grain, Hay or S	Straw Dealers, Seed M	lerchants	✓	Fence Dealers	
✓	Fire Protection Equip	ment Dealers		$\checkmark$	Floor Covering Stores	
✓	Florists			✓	Fruit or Vegetable Dealers	
✓	Furniture and Home F	Furnishing Stores		✓	Gardening, Hardware, Tools, rebuilt or used parts)	and Home Improvement Stores (no
✓	Gift Shops			✓	Glass and Glaziers Stores	
✓	Hearing Aid Stores			✓	Health or Natural Food Stores	s (at least 4k sqft)
✓	Hobby, Craft, Artist S	upplies, Painting, Pict	ure or Frame	✓	Janitorial Supplies	
✓	Jewelry Stores			✓	Locksmiths	
✓	Luggage Goods Store	es		✓	Machinery or Equipment Dea	lers (farm type only)
✓	Mail Order Houses			✓	Marble Products	
✓	Medical, Hospital, and	d Surgical Supply		✓	Music, Musical Instrument St	ores
✓	Newsstands			✓	Office Machines or Appliance	es (no repair)
✓	Optical Goods			✓	Paint, Wallpaper or Wall Cove	ering Stores
✓	Pet Stores			✓	Plumbing Supplies and Fixtur	res
✓	Precision and Scienti	fic Tools and Instrume	nts	✓	Refrigeration Equipment (con	nmercial)
✓	Sewing Machine Stor	res		✓	Ship Chandler Stores	
✓	Sporting Goods or At	hletic Equipment		✓	Stationery or Paper Products	
✓	Swimming Pools (reta	ail)		✓	Toys (retail)	
✓	Trophy Stores			$\checkmark$	Variety Stores (discount good	ls)
✓	Video Sales and Ren	tal Stores				

Special Conditions: no manufacturing; central station alarm required if BPP >\$500k; inventory required 100% insured to value; maximum of 3 stories

**Ineligible:** selling, manufacturing, importing or repackaging/relabeling products under insured's name; rental of tools, machinery or equipment; tobacconists, adult themed; pawn shops; check cashing; sale of antiques; 24-hour operations; off-premises warehousing; self-storage; convenience stores; grocery stores; 100% drop-ship

#### **Processing or Services**

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account   \$10M location
✓	Appliance and Acces (commercial or house		ervicing, or repair	✓	Bakeries (with baking on prem	ises)
✓	Copying and Duplicat	ting Stores		✓	Dental Laboratories	
✓	Engraving			✓	Funeral Homes or Chapels	
✓	Jewelry Repair			✓	Laundromat, Laundry and Dry	Cleaning
✓	Lithographing			✓	Mail Box or Packaging Stores	
✓	Mailing or Addressing	Companies (direct m	ailing)	✓	Photoengraving	
✓	Photographers			✓	Printing	
✓	Shoe Repair			✓	Tailoring or Dressmaking	
✓	Taxidermists			✓	Television or Radio Receiving	Set Installation or Repair

Special conditions: no manufacturing; central station alarm required if BPP >\$500k; maximum of 3 stories

Ineligible: churches, day spas; schools; massage or bodywork services including tanning, tattoo, and medispas; waxing services behind screens/curtains/closed doors

#### Restaurant

	<b>Liability Limits</b>	Revenue	Payroll	Square Footage Cap	Sales
	\$1M/\$1M/\$1M	\$5M	\$2M	10k	\$10M account   \$5M location (up to 33% may be catering; no more than 50% alcohol sales)
✓	Casual Dining - Bistros, Brasseries, a - Diners - Family-style Restaur			✓ Fine Dining	
✓	Fast food - Cafes - Cafeteria-style - Buff - Chicken - Concession Stands / - Delicatessens and S - Donut Shops - Drive-ins / Service-ir - Drug Stores - Hamburger / Malt Sh - Hotdog Shops - Oriental-style - Other Ethnic-style - Pizza Shops - Roast Beef - Seafood - Take-out Only	/ Snack Bars candwich Shops n-car		✓ Limited Cooking - Cafes - Coffee Bars or Shops - Concession Stands / Snack E - Delicatessen and Sandwich S - Donut Shops - Drive-ins / Service-in-car - Drug Stores - Ice Cream and Yogurt Stores - Pizza Shops - Salad Bars - Take-out Only	Shops

**Special conditions:** hired and non-owned auto is not available; UL 300 wet ANSUL system required; must be 100% sprinklered & have automatic cooking & exhaust extinguishing system; maximum of 3 stories; minimum of 3 years open; no claims (open or closed) in last 3 years.

Ineligible risks: bars & taverns, entertainment stages, including karaoke, bar games, trivia, dancing, etc (incidental single musician permitted); liquid nitrogen usage; hibachi-style tabletop cooking; boat docks; billiards or darts

#### Wholesale / Distributors

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales
	\$1M/\$1M/\$1M	\$5M	\$2M		50k	\$20M account   \$10M location
✓	Air Conditioning and	HVAC Equipment		✓	Appliance (household, home for	urnishings, radio, TV, etc)
✓	Automobile Parts and	Supplies		✓	Bakeries (no baking on premis	es)
✓	Barber or Beauty Sho labeling)	pp Supplies <i>(no re-pac</i>	kaging or re-	✓	Bookbinding and Printing Supp	blies
✓	Clothing and Apparel			✓	Collectibles and Memorabilia	
✓	Fabric			✓	Floor Covering	
✓	Florists			✓	Fruits or Vegetable	
✓	Gardening and Light	Farming Supply		✓	Grocery	
✓	Hardware and Tools			✓	Hearing Aid	
✓	Hobby, Craft or Artist	s' Supply		✓	Janitorial Supplies	
✓	Jewelry			✓	Meat, Fish, Poultry, or Seafood (no cutting of meat)	d (Limit \$1M/\$2-3M/\$2M)
✓	Office Machines or A	ppliances (Limit \$1M/\$3N	Л/\$2M)	✓	Optical Goods (Limit \$1M/\$3M/\$2	M)
✓	Plumbing Supplies ar	nd Fixtures (Limit \$1M/\$3	BM/\$2M)	✓	Refrigeration Equipment (Limit S	\$1M/\$3M/\$2M)
✓	Stationery or Paper F	Products (Limit \$1M/\$3M/	\$2M)	✓	Tobacco Products (Limit \$1M/\$3	M/\$2M)

Special conditions: central station alarm required if BPP >\$500k; inventory; inventory required 100% insured to value; direct import from foreign manufacturer requires valid U.S. products liability policy; retail space must be <33% of location square footage; maximum of 3 stories

Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name; 100% drop-ship

### **General Eligibility Guidelines**

Properties located 1/2 mile from the coast are ineligible.

All locations and operations must be scheduled - we do not write partial operations.

100% Insurance to Value required for building and business personal property; coinsurance applies if underinsured; 3% inflation guard applies at renewal.

Risks with up to 50 employees are eligible.

Buildings up to 20 years old are eligible; between 20 -30 years requires roof updated within the last 15 years; over 30 years require system updates within the last 15 years (roof, plumbing, electrical, HVAC). Does not apply to contents only.

Roof must be in Excellent, Good, or Fair condition (3rd party roof scoring tool); ACV applies for Poor roof condition; Severe roof condition is ineligible.

Maximum # of stories does not apply to tenants only not seeking building coverage; building must be fully sprinklered with two means of egress.

No more than 3 claims in the past 5 years, no loss exceeding \$20,000 (excluding catastrophe losses).

Prior continuous coverage required for the past 3 years (unless new venture), with no cancellations or non-renewals.

No storage of inventory, business personal property, or personal property of others in a public warehouse.

All locations must close for business by 1:00 A.M.

Seasonal or Vacant buildings (more than 60 days) are not eligible for any coverage.

Minimum earned premium of 20% applies; minimum liability premium \$750k; policy & inspection fees vary by state.

Optional Coverages: Cyber, Terrorism, Earthquake (SC only), Sinkhole (FL only)

## **Enhancement Packages**

				iaiiooiiioiit	. aona	900
Description	Base Policy	Increased Limits	Business Owners	Contractors	Lessors Risk	Restaurant
Accounts Receivable	\$10,000 on premises \$5,000 off premises	\$25,000 on premises \$5,000 off premises	✓	✓	✓	✓
Appurtenant Structures	None	\$50,000	✓	✓	✓	✓
Business Personal Property	\$10,000	✓	✓	✓	✓	✓
Debris Removal	25% or \$250,000	25% or \$1M	✓	✓	✓	✓
Dishonesty	\$10,000	✓	✓	✓	✓	\$25,000
Electronic Data	\$10,000	\$25,000	✓	✓	✓	✓
Extension of Supplemental Payments	\$250	\$1,000	✓	✓	✓	✓
Fine Arts	\$10,000	✓	✓	✓	✓	✓
Fire Department Service Charge	\$2,500	\$25,000	<b>√</b>	✓	✓	✓
Fire Extinguisher Systems Recharge	\$5,000	\$25,000	✓	✓	✓	✓
Improvements & Betterments	\$50,000	✓	✓	✓	✓	✓
Money Orders & Counterfeit Money	\$1,000	\$10,000	✓	✓	✓	✓
Movable Equipment & Inventory (in the open)	\$10,000	✓	✓	✓	✓	✓
Newly Acquired or Constructed Property	Bldg: \$250,000 per bldg BPP \$100,000 per bldg	Bldg: \$300,000 <i>per bldg</i> BPP \$250,000 <i>per bldg</i>	✓	✓	✓	✓
Ordinance or Law (Cov A / B / C)	\$100% or \$250,000 / 10% / 5%	✓	✓	✓	✓	✓
Ordinary Payroll	1 month	✓	✓	✓	✓	✓
Outdoor Property	\$2,500 (\$1,000 limit per tree, shrub, or plant)	\$10,000 (\$2,500 limit per tree, shrub, or plant)	<b>√</b>	✓	✓	✓
Outdoor Signs	\$25,000	✓	✓	✓	✓	✓
Period of Indemnity	30 Days	180 Days	✓	✓	✓	✓
Personal Property Off-Premises	\$10,000	✓	✓	✓	✓	✓
Personal Effects & Property of Others	\$2,500	\$10,000	✓	✓	✓	✓
Property "In-Transit" (loading/unloading)	\$25,000	✓	✓	✓	✓	✓
Property Limit - Theft	\$2,500 - furs, jewelry, watches, precious stones gold, silver, etc,patterns, dies, molds, & forms	\$5,000 - furs jewelry, watches, precious stones, gold, silver, etc \$10,000 - patterns dies, molds, & forms	<b>√</b>	✓	✓	<b>√</b>
Seasonal Inventory	50%	<b>√</b>	✓	✓	✓	✓
Sewer or Water Backup	\$15,000	✓	✓	✓	✓	✓
Spoilage	\$5,000	\$5,000	✓	✓	✓	\$25,000
Tenant's Glass	\$5,000	✓	✓	✓	✓	✓
Valuable Papers and Records	\$10,000 on premises \$5,000 off premises	\$25,000 on premises \$5,000 off premises	✓	✓	✓	✓

#### **Additional Insureds**

Туре	Fee
Additional Insured - Controlling Interest	\$0
Additional Insured - Co-Owner of Insured Premises	\$0
Additional Insured - Mortgagee, Assignee or Receiver	\$0
Additional Insured - Owner or Lessor of Leased Land	\$0
Additional Insured Loss Payable	\$0
Additional Insured - Building Owner	\$0
First, Second, and 3rd Mortgagee	\$0
Additional Insured - Lessor of Leased Equipment	\$250
Additional Insured - State or Political Subdivision - Premises Permits	\$250
Additional Insured - Engineers, Architects or Surveyors	\$250
Additional Insured - Al Requirement	\$250
Additional Insured - Designated Person or Organization	\$250
Additional Insured - Lessor of Premises	\$250
Additional Insured - Vendor	\$250

#### **Contact Us**



Payment Address: Dept 0958, PO Box 120958, Dallas, TX 75312

Overnight Address: Box 890958 1501 North Plano Road Richardson, TX 75081



Producer & Policy Holder Support : Phone: 844-878-1267

Policyholder: policy@velocityrisk.com

Underwriting: <a href="mailto:smb.underwriting@velocityrisk.com">smb.underwriting@velocityrisk.com</a></a> Claims: <a href="mailto:smb.underwriting@velocityrisk.com">smb.underwriting@velocityrisk.com</a></a>



Agent Portal: my.velocityrisk.com

Website: velocityrisk.com

## **Open Counties by State**



#### **Alabama**

Covington
Geneva
Mobile



#### **Florida**

All counties open except:
Monroe



## Georgia

Brantley	Bryan
Camden	Charlton
Chatham	Effingham
Glynn	Liberty
Long	McIntosh
Wayne	



#### Louisiana

Acadia	Ascension	Assumption
Calcasieu	E. Baton Rouge	Iberville
Jefferson	Jefferson Davis	Lafayette
Orleans	St. Charles	St. James
St. John the Baptist	St. Martin	St. Tammany
Tangipahoa	Washington	W. Baton Rouge



Maryland

Anne Ar	undel	Baltimore	Baltimore City
Calv	ert	Caroline	Cecil
Char	les	Dorcheste	r Hartford
Howa	ard	Kent	Prince George's
Queen A	Anne's	Somerset	St. Mary's
Talb	ot	Wicomico	Worcester

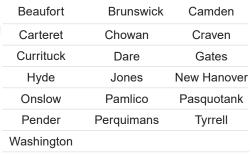


## Mississippi

George	Hancock	
Harrison	Jackson	
Pearl River	Stone	



#### **North Carolina**





## **New Jersey**

Atlantic	Cape May	
Cumberland	Monmouth	
Ocean		

## **Open Counties by State (continued)**

## **South Carolina**



Beaufort	Berkeley
Charleston	Colleton
Dillon	Dorchester
Florence	Georgetown
Hampton	Horry
Jasper	Marion
Williamsburg	



## Texas

Aransas	Bee	Brazoria
Calhoun	Chambers	Fort Bend
Galveston	Goliad	Hardin
Harris	Jackson	Jefferson
Jim Wells	Kleberg	Liberty
Live Oak	Matagordia	Nueces
Orange	Rufgio	San Patricio
The Woodlands	Victoria	Wharton



## Virginia

Accomack	Charles City	Chesapeak	Essex
Franklin	Gloucester	Hampton	Hopewell
Isle of Wight	James City	King and Queen	King William
Lancaster	Mathews	Middlesex	New Kent
Newport News	Norfolk	Northhampton	Northumberland
Petersburg	Poquoson	Portsmouth	Prince George
Richmond	Southhampton	Suffolk	Surry
Sussex	Virginia Beach	Westmoreland	Williamsburg
York			