

# Middle Market Recent Success Guide

For exclusive use with licensed insurance professionals. Not for public distribution.

## Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

## Target Classes

### Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

### Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

## Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Layer	Attachment Point	TIV
Apartments	FL	Orange	2023	Frame	100%	\$56.1M	Primary	-	\$50M - \$100M
Health Care	LA	Orleans	2018	Modified Fire Resistive	50%	\$30.3M	Primary	-	\$25M - \$50M
Condominium	HI	Honolulu	1993	Modified Fire Resistive	100%	\$10M	Primary	-	\$50M - \$100M
Assisted Living	NC	Pasquotank	1976	Joisted Masonry	100%	\$26.2M	Primary	-	\$25M - \$50M
Municipality	LA	Terrebonne	2013	Non-Combustible	100%	\$14.9M	Primary	-	<\$15M
Retail/Real Estate	FL	Miami-Dade	2023	Fire Resistive	20%	\$5M	Primary	-	\$250M - \$500M
Condominium	MD	Worcester	2024	Frame	100%	\$26.1M	Primary	-	\$25M - \$50M
Condominium	TX	Nueces	2007	Masonry Non-Combustible	100%	\$12.2M	Primary	-	<\$15M
Office	LA	Orleans	1982	Modified Fire Resistive	100%	\$50M	Primary	-	\$100M - \$250M
Hospitality	FL	Broward	2019	Fire Resistive	100%	\$43.9M	Primary	-	\$25M - \$50M
Education	LA	Lafourche	2024	Masonry Non-Combustible	100%	\$28.3M	Primary	-	\$25M - \$50M
Apartments	FL	Hillsborough	2024	Fire Resistive	100%	\$50M	Primary	-	\$100M - \$250M
Condominium	HI	Honolulu	1993	Frame	40%	\$10M	Primary	-	\$100M - \$250M
Retail/Real Estate	TX	Nueces	1985	Modified Fire Resistive	100%	\$61.3M	Primary	-	\$50M - \$100M
Apartments	SC	Horry	1998	Frame	100%	\$33.4M	Primary	-	\$25M - \$50M
Retail/Real Estate	FL	Brevard	2002	Masonry Non-Combustible	100%	\$12.4M	Primary	-	<\$15M
Condominium	FL	Gulf	2023	Frame	100%	\$16.6M	Primary	-	\$15M - \$25M
Office	TX	Nueces	1984	Fire Resistive	100%	\$60.7M	Primary	-	\$50M - \$100M

*Please contact your underwriter if you would like additional information*

Velocity Risk Underwriters, LLC, is a Delaware limited liability company based in Tennessee. Velocity Risk Underwriters, LLC, is a subsidiary of Ryan Specialty, LLC. Velocity Risk Underwriters works directly with brokers, agents and insurance carriers, and as such does not solicit insurance from the public. Some products may only be available in certain states, and some products may only be available from surplus lines insurers. In California: Velocity Risk Insurance Agency, LLC (License #0K75926). ©2025 Ryan Specialty, LLC