

# Middle Market

## Recent Success Guide – Gulf Coast

### Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

### Target Classes

#### Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

#### Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

### Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Layer	Attachment Point	TIV
Apartments	TX	Harris	2023	Frame	100%	\$37.3M	Primary	-	\$25M - \$50M
Churches/Nonprofit	LA	Orleans	1965	RC	100%	\$29.3M	Primary	-	\$25M - \$50M
Retail/Real Estate	TX	Harris	1972	Steel	100%	\$50M	Primary	-	\$100M - \$250M
Apartments	TX	Harris	2020	RC	100%	\$50M	Primary	-	\$100M - \$250M
Apartments	LA	Orleans	2009	Frame	100%	\$25M	Primary	-	\$25M - 50M
Apartments	LA	East Baton Rouge	2001	Frame	100%	\$32.9M	Primary	-	\$25M - \$50M
Auto Dealership	LA	Jefferson	1990	Masonry	100%	\$32.5M	Excess	\$25M	\$50M - \$100M
Apartments	TX	Tarrant	2025	Frame	100%	\$10M	Primary	-	\$15M - \$25M
Office	LA	Terrebonne	2019	Masonry	100%	\$8.7M	Primary	-	<\$15M
Retail/Real Estate	TX	Brazoria	2002	RC	100%	\$7.5M	Primary	-	<\$15M
Retail/Real Estate	TX	Harris	2023	Frame	100%	\$18M	Primary	-	\$15M - \$25M
Retail/Real Estate	LA	East Baton Rouge	2002	Masonry	100%	\$7.6M	Primary	-	<\$15M
Apartments	TX	Tarrant	2008	Frame	100%	\$10M	Primary	-	\$50M - \$100M
Apartments	LA	St. Tammany	2016	Frame	100%	\$15M	Primary	-	\$25M - \$50M
Restaurants	TX	Harris	2003	Frame	100%	\$12.3M	Primary	-	<\$15M
Apartments	LA	Calcasieu	2011	Frame	50%	\$12.5M	Excess	\$25M	\$250M - \$500M
Retail/Real Estate	TX	Bexar	2020	Frame	40%	\$10M	Primary	-	\$500M - \$1B

*Please contact your underwriter if you would like additional information*