

# Middle Market Recent Success Guide – Gulf Coast

## Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

## Target Classes

### Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

### Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

## Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Layer	Attachment Point	TIV
Retail/Real Estate	AL	Mobile	1995	Masonry	100%	\$58.8M	Primary	-	\$50M - \$100M
Restaurants	LA	East Baton Rouge	2012	Masonry	100%	\$33.1M	Primary	-	\$25M - \$50M
Office	AL	Baldwin	1977	Frame	100%	\$57.4M	Primary	-	\$50M - \$100M
Retail/Real Estate	TX	Harris	2022	RC	100%	\$24M	Primary	-	\$15M - \$25M
Apartments	LA	Lafayette	2024	Frame	100%	\$15M	Excess	\$10M	\$50M - \$100M
Churches/Nonprofit	LA	Calcasieu	2006	Masonry	100%	\$21.8M	Primary	-	\$15M - \$25M
Retail/Real Estate	TX	Harris	1949	JM	100%	\$21M	Primary	-	\$15M - \$25M
Office	TX	Harris	1982	RC	100%	\$57.5M	Primary	-	\$50M - \$100M
Retail/Real Estate	TX	Brazoria	1980	Masonry	100%	\$21.9M	Primary	-	\$15M - \$25M