

Middle Market Coverage

Product Offering

We focus and specialize on underwriting catastrophe driven risks

- All Risk Including, Named Perils, Wind Deductible Buy Back
- Named Windstorm Only
- Earthquake Only
- TIV: Min \$10M per location
- Minimum premium: \$50K
- Primary, Excess, Quota Share available

Issuing paper/Security

- National Fire & Marine Insurance Company
- RenaissanceRe Specialty U.S. Ltd.
- Certain Underwriters at Lloyd's – Syndicate 1458
- Certain Underwriters at Lloyd's – Syndicate 2357
- United Specialty Insurance Company
- Fortegra Specialty Insurance Company
- Velocity Specialty Insurance Company



A.M. Best	XV	AA+
A++	XV	AA+
A+	XV	A+
A	XV	A+
A	XV	A+
A X		N/A
A - IX		N/A
A - VIII		N/A

Excellent Financial Strength

Our substantial capital supports our business and is dedicated to both catastrophe exposed risks and long-term market participation.

- A.M. Best “A and A - ” rated insurance coverage providers for non-admitted
- Unique access to catastrophe expertise and capital resources
- Specialized services for coastal risks
- Experienced claims professionals standing by, 24/7

We are licensed in 50 states as a general agent and underwrite property programs on behalf our carrier panel.

Targeting



Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail/Shopping Centers
- ✓ Restaurants
- ✓ Hospital/Health Care
- ✓ Medical Offices
- ✓ Assisted Living

Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

Attributes:

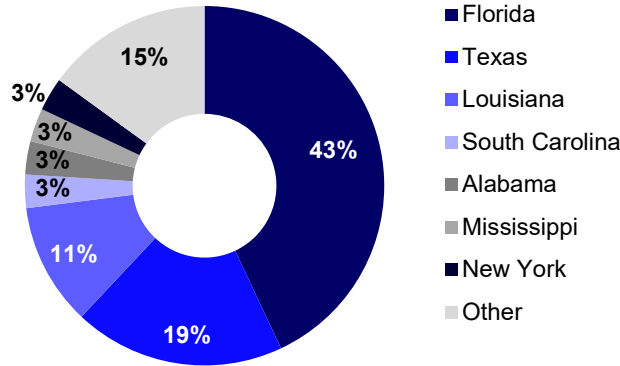
- ✓ Well maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

Ineligible Occupancies

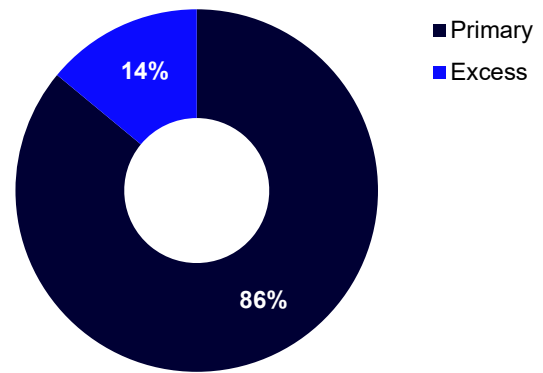
- Exterior Entry Hotel/ Motels
- Heavy manufacturing
- Rubber, plastics, metals, energy and their warehousing
- Food and crop processing and distribution
- Chemical and petrochemical and their warehousing
- Textile and wood products manufacturing and distribution
- Docks, dams, piers, wharves, bridges, ports, harbors and marinas
- EFIS over wood frame or joisted masonry
- Golf courses
- Gas stations including convenience stores.
- Mobile Homes, campgrounds, trailers, RV, modular or prefab homes
- Student housing
- Aluminum wiring and protected aluminum wiring

For a complete list, please contact your underwriter.

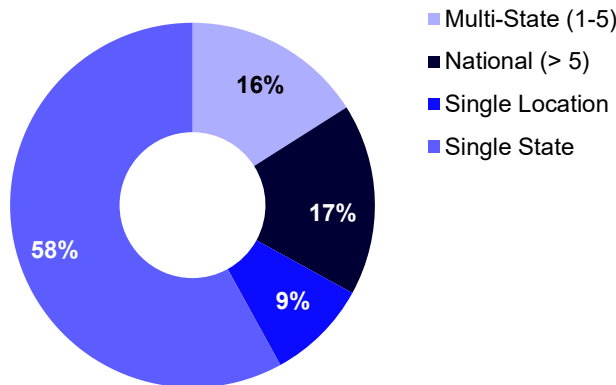
% Premium by State



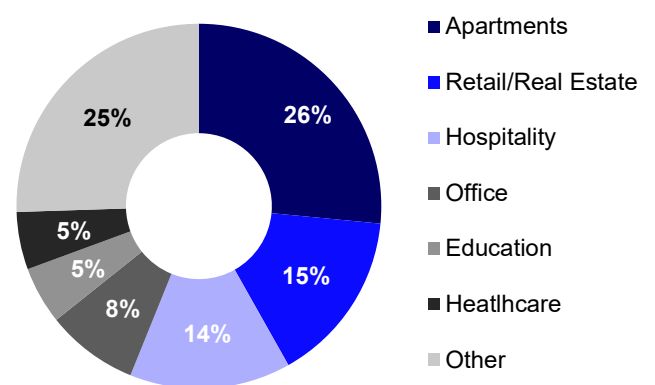
Primary vs Excess



Geographical Spread



Occupancy Breakdown



About Us

Velocity Risk Underwriters, LLC, established in 2015, operates across small commercial and middle market commercial segments - delivering specialty insurance solutions and products to meet the unique needs of customer and distribution sources.

The firm has over 140 employees across four U.S. locations: Nashville (headquarters), Atlanta, Birmingham, and Chicago.

Velocity's strategic ownership structure includes majority shareholder, Oaktree Capital Management (interest acquired in 2022), and minority shareholders Nephila Capital via Markel Corporation (interest originating to 2015) and Velocity's management.

Innovative Solutions

We offer innovative E&S products and ways for properties and business owners to transfer risk to global capital sources, especially in areas where it's very hard to get coverage. Our advanced underwriting technology enables us to tailor your coverage to your specific business needs.

Contact Velocity

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