



# E&S Coastal Businessowners Policy Appetite Guide

Covered Perils: Wind & Hail, All Other Perils, General Liability

**Deductibles:** variable based on class, construction, year built and distance to coast

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Wind & Hail: 1% | 2% | 5% | 10%

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Named Storm (per building): 1% | 2% | 3% | 5% | 10%

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Property: \$2,500 | \$5,000 | \$7,500 | \$10,000



#### **Limits (Maximum TIV \$5M - Bldg/BPP/BI)**

	•	•
Owner Occupie		\$250,000 - \$5,000,000
Building	Tenant Occupied	\$0 - \$5,000,000
	Lessors Risk	\$250,000 - \$5,000,000
	Owner Occupied	\$50,000 - \$1,000,000
Business Personal Property	Tenant Occupied	\$50,000 - \$1,000,000
	Lessors Risk	\$25,000 - \$250,000
Business Income (annual/per n	nonth)	\$120,000/\$10,000   \$300,000/\$25,000   \$600,000/\$50,000   \$1.2M \$100,000
General Liability		\$2M / \$4M / \$4M
Damage to Premises Rented		\$100,000 (included)
Medical Expense		\$5,000 (included)

Click to go to General Eligibility Guidelines

#### **Lessors Risk**

	Revenue	Payroll		Square Footage Cap	Sales
	\$5M	\$2M		50K	\$20M - Account   \$10M location
<b>√</b>	Single occupancy LRO (select the applicable class of the building occupant/tenant)		✓	of total floor area	nt - use restaurant regardless of %

occupant classification (by square footage)

**Special conditions:** must be an eligible class to qualify; no residential occupancy; tenant not included as part of LRO policy unless tenant is an eligible class (does not apply to tenants with 10% or less occupancy of total floor area)

\*CoastLine is a product of LineUnderwriters, a division of Velocity Risk Underwriters, LLC., ("Velocity Risk") a managing general agency and subsidiary of Velocity HoldCo, LLC., a Delaware limited liability company. Velocity Risk's National Producer Number ("NPN") is 17685436 and does business as Velocity Risk Insurance Agency in the following states: CA. #0k75926, NV. #3139629, NY. #PC-1416409, #BR-1416409 & EX-1416409. Velocity Risk provides underwriting and administrative services for surplus lines insurers and develops insurance policies from retail agents and wholesale brokers. Velocity Risk does not solicit insurance directly from the public.

#### **Contractors**

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales
	\$1M/\$1M/\$1M	\$5M	\$2M		50k	\$20M account   \$10 location (up to 30% may be subcontracted costs)
✓	Air Conditioning Systems or Equipment - sales, installation, and service/repair				Appliance and Accessories	- installation and service/repair
✓	Carpentry - Interior only (3 stories or less)			✓	Carpet, Rug, Furniture or U premises only)	pholstery Cleaning <i>(customer's</i>
✓	Ceiling or Wall Installation - Metal (other than metal should be classified as drywall/wallboard installation, wood is ineligible)			✓		ed Millwork Installation - Metal classified as Carpentry) (no
✓	Driveway, Parking Are (no clearing of right-or land)			✓	Drywall or Wallboard Install	ation
✓	Electrical Work (interior volts) or work with utili transmission lines)	• , ,	•	✓	Fence Installation	
✓	Floor Covering Installa	ation <i>(no ceramic tile</i> o	or stone)	✓	Furniture / Fixtures Installat	ion (in offices or stores only)
✓	Glass Dealers & Glaz bending, grinding, bev	eling or silvering of p	late glass)	✓	Heating and Air Conditionin and installation (no liquefied	g Systems or Equipment - sales d petroleum gas (LPGs))
✓	House Furnishings Ins and floor covering)	stallation (includes inc	idental upholstery	✓	Interior Decorators	
✓	Landscape Gardening	(no tree services, re	moval, or excavation)	✓	Lawn Sprinkler Installation	
✓	Masonry (shop only)			✓	Painting (interior & exterior	- 3 stories or less)
✓	Paper Hanging			✓	Plastering or Stucco Work	
✓	Plumbing (commercial and residential)		✓	repair (commercial only)	quipment - sales, installation and	
✓	Residential Cleaning Services			✓	Siding Installation (3 stories ineligible)	or less) (wood siding is
✓	Sign Painting or Lette	ring (interior only - no	spray painting)	✓	Tile, Stone, Marble, Mosaic	, or Terrazzo work (interior only)
✓	Window Cleaning (3 s	tories or less)				

**Special Conditions:** no violations/fines in the last 3 years; hired and non-owned auto is not available; Snow Plow Product/Completed Operations available, must be incidental to business (<20% annual income) and all snow plowing work is incidental

**Ineligible:** businesses that use cranes within their operation; businesses that install, repair, or service hot tubs or pools; asbestos abatement, foundation or structural work, installing, design or repair of commercial cooking (AES 300) extinguishing services; installing, repairing, or servicing any of the following: burglar alarm systems, automatic fire extinguishing or protection systems, fire extinguishers, elevators, escalators, computers, school or playground perimeter fencing; fences at airports; electrified fences, fences constructed with straight line or crossed razor wire; fences constructed with razor barbed wire or concertina wire; installing, work at heights over 3 stories; rental or leasing equipment to others

#### Mercantile / Retail

Liability Limits	Revenue	Payroll		Square Footage Cap	Sales
\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account   \$10 location (<75% online sales)
✓ A/C Equipment D	ealer (Limit \$1M/\$1M/\$1M)		✓	Appliance Stores (household, (Limit \$1M/\$1M)	, radio, tv, phonograph)
<ul> <li>Army and Navy S</li> </ul>	tores (Limit \$1M/\$1M/\$1M)		✓	Art Galleries (Limit \$1M/\$1M/\$1N	Л)
✓ Auctions and Auc	tioneers (Limit \$1M/\$1M/\$1M)		✓	Automotive Parts and Supplie (no rebuilt or used parts)	es (including tires) (Limit \$1M/\$1M/\$1N
✓ Bakeries (no baki	ng on premises) (Limit \$1M/\$	S1M/\$1M)	✓	Bicycle Shops (retail, repair a	and maintenance) (Limit \$1M/\$1M/\$1M)
✓ Boat Dealers (Limi	it \$1M/\$1M/\$1M)		✓	Bone, Horn, and Ivory Produc	cts (retail only) (Limit \$1M/\$1M/\$1M)
✓ Bookbinding and	Printing Suplies <i>(retail)</i> (Lin	nit \$1M/\$1M/\$1M)	✓	Books and Magazine Stores	(Limit \$1M/\$1M/\$1M)
	(contractors equipment de (no rebuilt or used materia		✓	Camera & Photographic Equi	pment (retail) (Limit \$1M/\$1M/\$1M)
✓ Candy or Confect	ionery Stores (Limit \$1M/\$1M	1/\$1M)	✓	Catalog or Premium Coupon (Limit \$1M/\$1M/\$1M)	Redemption Stores
✓ Ceramics Stores			✓	Clothing, Shoes and Apparel hide, & wigs)	Stores (including furs, leather,
✓ Collectibles and N	/lemorabilia		✓	Computer and Electronics Sto	ores
<ul> <li>Cosmetics and Be</li> </ul>	eauty Supplies		✓	Dairy Products or Butter and	Egg Stores (including ice cream)
<ul> <li>Department Store</li> </ul>	es		✓	Drug and Pharmaceutical Sto	pres
<ul> <li>Dry Goods Deale</li> </ul>	rs (fabrics, yarn, & pierce g	oods - new only)	✓	Electrical Lighting Stores	
Equipment, Fixtur restaurant, bars, or a second restaurant.	es or Supplies Distributors & <i>hotel)</i>	s (office, store,	✓	Fabric Stores	
✓ Feed, Grain, Hay	or Straw Dealers, Seed M	erchants	✓	Fence Dealers	
✓ Fire Protection Eq	quipment Dealers		✓	Floor Covering Stores	
✓ Florists			✓	Fruit or Vegetable Dealers	
✓ Furniture and Hor	me Furnishing Stores		✓	Gardening, Hardware, Tools, rebuilt or used parts)	and Home Improvement Stores (n
✓ Gift Shops			✓	Glass and Glaziers Stores	
<ul> <li>Hearing Aid Store</li> </ul>	es		✓	Health or Natural Food Stores	s (at least 4k sqft)
✓ Hobby, Craft, Artis	st Supplies, Painting, Pictu	re or Frame	✓	Janitorial Supplies	
✓ Jewelry Stores			✓	Locksmiths	
<ul> <li>Luggage Goods S</li> </ul>	Stores		✓	Machinery or Equipment Dea	llers (farm type only)
<ul><li>Mail Order House</li></ul>	s		✓	Marble Products	
✓ Medical, Hospital,	, and Surgical Supply		✓	Music, Musical Instrument Ste	ores
<ul><li>Newsstands</li></ul>			✓	Office Machines or Appliance	es (no repair)
✓ Optical Goods			✓	Paint, Wallpaper or Wall Cove	ering Stores
✓ Pet Stores			✓	Plumbing Supplies and Fixtur	res
✓ Precision and Sci	entific Tools and Instrumer	nts	✓	Refrigeration Equipment (con	nmercial)
✓ Sewing Machine S	Stores		✓	Ship Chandler Stores	
<ul><li>Sporting Goods o</li></ul>	r Athletic Equipment		✓	Stationery or Paper Products	
✓ Swimming Pools	(retail)		✓	Toys (retail)	
✓ Trophy Stores			✓	Variety Stores (discount good	ds)
✓ Video Sales and F	Rental Stores				

**Special Conditions:** no manufacturing; central station alarm required if BPP >\$500k; inventory required 100% insured to value; maximum of 3 stories

**Ineligible:** selling, manufacturing, importing or repackaging/relabeling products under insured's name; rental of tools, machinery or equipment; tobacconists, adult themed; pawn shops; check cashing; sale of antiques; 24-hour operations; off-premises warehousing; self-storage; convenience stores; grocery stores; 100% drop-ship

## Office or Professional Services | Office Condominium

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account   \$10M location
✓	Accounting, Bookkee	ping, and Payroll Serv	/ices	✓	Advertising and Related Service	ces
✓	Barber shops, Beauty (including Nail Salon)	y Parlor and Hair Styli s)	ng Salons	✓	Condominium Associations (as	ssociation risk only)
✓	Credit Reporting Age	ncies		$\checkmark$	Detective or Investigative Ager	ncies <i>(private)</i>
✓	Employment Agencie	es		✓	Health Maintenance Organizat	ions
✓	Inspection and Appra valuation purposes) (	aisal Companies <i>(insui</i> Limit \$1M/\$2M/\$2M)	rance and	✓	Insurance Agents (Limit \$1M/\$2M	1/\$2M)
$\checkmark$	Interior Decorators			$\checkmark$	Law Offices	
✓	Marine Appraisers or	Surveyors		✓	Medical Offices	
✓	Nail Salons			✓	Real Estate and Title Agents (Indevelopment firms)	no property management/
✓	Political Campaign H	eadquarters or Offices	3	$\checkmark$	Security and Patrol Agencies	
✓	Ticketing Agencies			✓	Title Agents	
✓	Veterinarian Offices			✓	Water Companies	
Special conditions: Office condominium associations in GA limits \$1M/\$2M/\$2M; maximum of 6 stories						

### **Processing or Services**

	<b>Liability Limits</b>	Revenue	Payroll		<b>Square Footage Cap</b>	Sales
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account   \$10M location
✓	Appliance and Access (commercial or house		ervicing, or repair	✓	Bakeries (with baking on prem	ises)
✓	Copying and Duplicat	ing Stores		✓	Dental Laboratories	
✓	Engraving			✓	Funeral Homes or Chapels	
✓	Jewelry Repair			✓	Laundromat, Laundry and Dry	Cleaning
✓	Lithographing			✓	Mail Box or Packaging Stores	
✓	Mailing or Addressing	Companies (direct m	nailing)	✓	Photoengraving	
✓	Photographers			✓	Printing	
✓	Shoe Repair			✓	Tailoring or Dressmaking	
✓	Taxidermists			✓	Television or Radio Receiving	Set Installation or Repair
<u> </u>	TaxideTitilStS				Television of Radio Receiving	oct installation of repair

Special conditions: no manufacturing; central station alarm required if BPP >\$500k; maximum of 3 stories

**Ineligible:** churches, day spas; schools; massage or bodywork services including tanning, tattoo, and medispas; waxing services behind screens/curtains/closed doors

#### Restaurant

	<b>Liability Limits</b>	Revenue	Payroll	Square Footage Cap	Sales
	\$1M/\$1M/\$1M	\$5M	\$2M	10k	\$10M account   \$5M location (up to 33% may be catering; no more than 50% alcohol sales)
✓	Casual Dining - Bistros, Brasseries, - Diners - Family-style Restaul			✓ Fine Dining	
<b>√</b>	Fast food - Cafes - Cafeteria-style - Buf - Chicken - Concession Stands - Delicatessens and S - Donut Shops - Drive-ins / Service-ii - Drug Stores - Hamburger / Malt St - Hotdog Shops - Oriental-style - Other Ethnic-style - Pizza Shops - Roast Beef - Seafood	/ Snack Bars Sandwich Shops n-car		✓ Limited Cooking - Cafes - Coffee Bars or Shops - Concession Stands / Snack E - Delicatessen and Sandwich S - Donut Shops - Drive-ins / Service-in-car - Drug Stores - Ice Cream and Yogurt Stores - Pizza Shops - Salad Bars - Take-out Only	Shops

**Special conditions:** liquor liability not available; hired and non-owned auto is not available; UL 300 wet ANSUL system required; must be 100% sprinklered & have automatic cooking & exhaust extinguishing system; maximum of 3 stories; minimum of 3 years open; no claims (open or closed) in last 3 years.

**Ineligible:** bars & taverns, entertainment stages, including karaoke, bar games, trivia, dancing, etc (incidental single musician permitted); liquid nitrogen usage; hibachi-style tabletop cooking; boat docks; billiards or darts

#### Wholesale / Distributors

- Take-out Only

	<b>Liability Limits</b>	Revenue	Payroll		Square Footage Cap	Sales
	\$1M/\$1M/\$1M	\$5M	\$2M		50k	\$20M account   \$10M location
✓	Air Conditioning and I	HVAC Equipment		✓	Appliance (household, home fu	ırnishings, radio, TV, etc)
✓	Automobile Parts and	Supplies		✓	Bakeries (no baking on premis	es)
✓	Barber or Beauty Sho labeling)	p Supplies <i>(no re-pac</i>	kaging or re-	✓	Bookbinding and Printing Supp	olies
✓	Clothing and Apparel			✓	Collectibles and Memorabilia	
✓	Fabric			✓	Floor Covering	
✓	Florists			✓	Fruits or Vegetable	
✓	Gardening and Light I	Farming Supply		✓	Grocery	
✓	Hardware and Tools			✓	Hearing Aid	
✓	Hobby, Craft or Artists	s' Supply		✓	Janitorial Supplies	
✓	Jewelry			✓	Meat, Fish, Poultry, or Seafood (no cutting of meat)	I (Limit \$1M/\$2-3M/\$2M)
✓	Office Machines or Ap	opliances (Limit \$1M/\$3N	M/\$2M)	✓	Optical Goods (Limit \$1M/\$3M/\$2	M)
✓	Plumbing Supplies an	nd Fixtures (Limit \$1M/\$3	3M/\$2M)	✓	Refrigeration Equipment (Limit \$	31M/\$3M/\$2M)
✓	Stationery or Paper P	roducts (Limit \$1M/\$3M/	\$2M)	✓	Tobacco Products (Limit \$1M/\$3N	л/\$2M)

**Special conditions:** central station alarm required if BPP >\$500k; inventory; inventory required 100% insured to value; direct import from foreign manufacturer requires valid U.S. products liability policy; retail space must be <33% of location square footage; maximum of 3 stories

Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name; 100% drop-ship

#### **General Eligibility Guidelines**

Properties located 1/2 mile from the coast are ineligible.

All locations and operations must be scheduled - we do not write partial operations.

100% Insurance to Value required for building and business personal property; coinsurance applies if underinsured; 3% inflation guard applies at renewal.

Risks with up to 50 employees are eligible.

Roofs must be updated within the last 15 years

Roof must be in Excellent, Good, or Fair condition (3rd party roof scoring tool); ACV applies for Poor roof condition; Severe roof condition is ineligible.

System updates within the last 25 years (plumbing, electrical, HVAC) are required. Does not apply to contents only.

Tenant occupied risks not requiring building coverage are eligible when the building exceeds the maximum # of stories if the building is fully sprinklered with two means of egress.

No more than 3 claims in the past 5 years, no loss exceeding \$20,000 (excluding catastrophe losses).

Prior continuous coverage required for the past 3 years (unless new venture), with no cancellations or non-renewals.

No storage of inventory, business personal property, or personal property of others in a public warehouse.

All locations must close for business by 1:00 A.M.

Seasonal or Vacant buildings (more than 60 days) are not eligible for any coverage.

Minimum earned premium of 20% applies; minimum liability premium \$750k; policy & inspection fees vary by state.

Optional Coverages: Cyber, Terrorism, Earthquake (SC only), Sinkhole (FL only)

## **Additional Coverages & Sublimits**

## **Enhancement Packages**

Additional Coverages & Sub	Jiiiiiiii		Lilliancement i ackage.	•
Description	Sublimit of Coverage	Base Policy	Business Contractors Lessors Risk	Restaurant
Accounts Receivable	С	\$10,000 on premises \$5,000 off premises	\$25,000 on premises   \$5,000 off premi	ses
Appurtenant Structures	А	None	\$50,000	
Business Personal Property Temporarily in Portable Storage Units	A, C		\$10,000	
Debris Removal	A, C	25% or \$250,000	25% or \$1M	
Dishonesty	D		\$10,000	\$25,000
Electronic Data	С	\$10,000	\$25,000	
Extension of Supplemental Payments	Α	\$250	\$1,000	
Fine Arts	С		\$10,000	
Fire Department Service Charge	С	\$2,500	\$25,000	
Fire Extinguisher Systems Recharge	С	\$5,000	\$25,000	
Leasehold Improvements & Betterments	С		\$50,000	
Money Orders & Counterfeit Money	С	\$1,000	\$10,000	
Movable Equipment & Inventory (in the open)	С		\$10,000	
Newly Acquired or Constructed Property	A, C	Bldg: \$250,000 <i>per bldg</i> BPP \$100,000 <i>per bldg</i>	Bldg: \$300,000 per bldg   BPP \$250,000 pe	er bldg
Ordinance or Law (Cov A / B / C)	A, C		\$100% or \$250,000 / 10% / 5%	
Ordinary Payroll	D		1 month	
Outdoor Property	A, C	\$2,500 (\$1,000 limit per tree, shrub, or plant)	\$10,000 (\$2,500 limit per tree, shrub, or p	olant)
Outdoor Signs	С		\$25,000	
Period of Indemnity	D	30 Days	180 Days	
Personal Property Off-Premises	С		\$10,000	
Personal Effects & Property of Others	С	\$2,500	\$10,000	
Property "In-Transit" (loading/unloading)	С		\$25,000	
Property Limit - Theft	С	\$2,500 - furs, jewelry, watches, precious stones gold, silver, etc, patterns, dies, molds, & forms	\$5,000 - furs jewelry, watches, precious stones, g \$10,000 - patterns dies, molds, & form	
Seasonal Inventory	С		50%	
Sewer or Water Backup	A, C, D		\$15,000	
Spoilage	С	\$5,000	\$5,000	\$25,000
Tenant's Glass	С		\$5,000	
Valuable Papers and Records	С	\$10,000 on premises \$5,000 off premises	\$25,000 on premises   \$5,000 off premi	ses

#### **Additional Insureds**

Туре	Fee
Additional Insured - Controlling Interest	\$0
Additional Insured - Co-Owner of Insured Premises	\$0
Additional Insured - Mortgagee, Assignee or Receiver	\$0
Additional Insured - Owner or Lessor of Leased Land	\$0
Additional Insured Loss Payable	\$0
Additional Insured - Building Owner	\$0
First, Second, and 3rd Mortgagee	\$0
Additional Insured - Lessor of Leased Equipment	\$250
Additional Insured - State or Political Subdivision - Premises Permits	\$250
Additional Insured - Engineers, Architects or Surveyors	\$250
Additional Insured - Al Requirement	\$250
Additional Insured - Designated Person or Organization	\$250
Additional Insured - Lessor of Premises	\$250
Additional Insured - Vendor	\$250

### **Payment Options**

Payment Plan	Down Payment	Installment
Full	100%	-
2-pay	60%	1 @ 40%
4-pay	34%	3 @ 22%
Mortgagee billed	100%	-

Automatic withdrawal is also available for payment plans
Premium finance is not eligible
Mortgagee billed policies must be paid no later than 15 days from effective date
Installment fee of \$5 for ACH | \$5 for credit card | \$29 NSF fee

#### **Contact Us**



Payment Address: Dept 0958, PO Box 120958, Dallas, TX 75312

Overnight Address: Box 890958 1501 North Plano Road Richardson, TX 75081



Producer & Policy Holder Support: Phone: 844-878-7529 Policyholder: <a href="mailto:coastline.policy@lineunderwriters.com">coastline.policy@lineunderwriters.com</a>

 $\label{linear} \begin{tabular}{ll} Underwriting: $\underline{coastline.underwriting@lineunderwriters.com} \\ Technical Support: $\underline{coastline.support@lineunderwriters.com} \\ \end{tabular}$ 

Claims: <a href="mailto:coastline.claims@lineunderwriters.com">coastline.claims@lineunderwriters.com</a>



Agent Portal: <u>my.lineunderwriters.com</u>

Website: <u>lineunderwriters.com</u>

## **Open Counties by State**



#### **Alabama**

Baldwin	Covington
Escambia	Geneva
Houston	Mobile



#### **Florida**

All counties open except:
Monroe



## Georgia

Brantley	Bryan
Camden	Charlton
Chatham	Effingham
Glynn	Liberty
Long	McIntosh
Wayne	



#### Louisiana

Acadia	Ascension	Assumption
Calcasieu	E. Baton Rouge	Iberville
Jefferson	Jefferson Davis	Lafayette
Orleans	St. Charles	St. James
St. John the Baptist	St. Martin	St. Tammany
Tangipahoa	Washington	W. Baton Rouge



Maryland

Α	Anne Arundel Baltimore Baltimore Ci		Baltimore City
	Calvert	Caroline	Cecil
	Charles	rles Dorchester Hartford	
	Howard	Kent Prince George's	
Q	ueen Anne's	Somerset	St. Mary's
	Talbot	Wicomico	Worcester

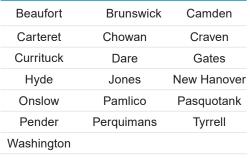


## Mississippi

George	Hancock
Harrison	Jackson
Pearl River	Stone



#### **North Carolina**





## **New Jersey**

Atlantic	Cape May	
Cumberland	Monmouth	
Ocean		

## **Open Counties by State (continued)**

## **South Carolina**



Beaufort	Berkeley
Charleston	Colleton
Dillon	Dorchester
Florence	Georgetown
Hampton	Horry
Jasper	Marion
Williamsburg	



Texas
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Bee	Brazoria
Chambers	Fort Bend
Goliad	Hardin
Jackson	Jefferson
Kleberg	Liberty
Matagordia	Nueces
Rufgio	San Patricio
Victoria	Wharton
	Chambers Goliad Jackson Kleberg Matagordia Rufgio



## Virginia

Accomack	Charles City	Chesapeak	Essex
Franklin	Gloucester	Hampton	Hopewell
Isle of Wight	James City	King and Queen	King William
Lancaster	Mathews	Middlesex	New Kent
Newport News	Norfolk	Northhampton	Northumberland
Petersburg	Poquoson	Portsmouth	Prince George
Richmond	Southhampton	Suffolk	Surry
Sussex	Virginia Beach	Westmoreland	Williamsburg
York			