



E&S Coastal Businessowners Policy Appetite Guide

Covered Perils: Wind & Hail, All Other Perils, General Liability

Deductibles: variable based on class, construction, year built and distance to coast

Wind & Hail: 1% | 2% | 5% | 10%

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Named Storm (per building): 1% | 2% | 3% | 5% | 10%

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Property: \$2,500 | \$5,000 | \$7,500 | \$10,000

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Liability: None | \$250 | \$500 | \$1,000 | \$2,500



Limits (Maximum TIV \$5M - Bldg/BPP/BI)

Building	Owner Occupied	\$250,000 - \$5,000,000
	Tenant Occupied	\$0 - \$5,000,000
	Lessors Risk	\$250,000 - \$5,000,000
Business Personal Property	Owner Occupied	\$50,000 - \$1,000,000
	Tenant Occupied	\$50,000 - \$1,000,000
	Lessors Risk	\$25,000 - \$250,000
Business Income		Included (based on Revenue/Sales - 1/12 annual limit allowed monthly)
Liability & Medical Expense		\$2M / \$4M / \$4M
Property Damage Liability		Per Occurrence

Click to go to General Eligibility Guidelines

Lessors Risk

	Revenue	Payroll		Square Footage Cap	Sales
	\$5M	\$2M		50K	\$20M - Account \$10M location
√	Single occupancy LRO (select the applicable class of the building occupant/tenant)		√	of total floor area	ant - use restaurant regardless of % er other than restaurant - use largest

Special conditions: must be an eligible class to qualify; no residential occupancy; tenant not included as part of LRO policy unless tenant is an eligible class (does not apply to tenants with 10% or less occupancy of total floor area)

*CoastLine is a product of LineUnderwriters, a division of Velocity Risk Underwriters, LLC., ("Velocity Risk") a managing general agency and subsidiary of Velocity HoldCo, LLC., a Delaware limited liability company. Velocity Risk's National Producer Number ("NPN") is 17685436 and does business as Velocity Risk Insurance Agency in the following states: CA. #0k75926, NV. #3139629, NY. #PC-1416409, #BR-1416409 & EX-1416409. Velocity Risk provides underwriting and administrative services for surplus lines insurers and develops insurance policies from retail agents and wholesale brokers. Velocity Risk does not solicit insurance directly from the public.

Contractors

L	iability Limits	Revenue	Payroll		Square Footage Cap	Sales	
	\$1M/\$1M/\$1M	\$5M	\$2M		50k	\$20M account \$10 location (up to 30% may be subcontracted costs)	
√	Air Conditioning Syste service/repair	ems or Equipment - sa	les, installation, and	✓	Appliance and Accessories	- installation and service/repair	
✓ (Carpentry - Interior or	nly (3 stories or less)		✓	Carpet, Rug, Furniture or U premises only)	pholstery Cleaning (customer's	
	Ceiling or Wall Installation - Metal (other than metal should be classified as drywall/wallboard installation, wood is ineligible)					ed Millwork Installation - Metal e classified as Carpentry) (no	
✓ (Driveway, Parking Area or Sidewalk Repair - paving/repaving (no clearing of right-of-way, rock excavation, filling or grading of land)			✓	Drywall or Wallboard Instal	lation	
✓ \	Electrical Work (interior only) (no high voltage work {over 480 volts} or work with utility company substations distribution or transmission lines)			✓	Fence Installation		
✓ F	Floor Covering Installa	ation <i>(no ceramic tile c</i>	or stone)	✓	Furniture / Fixtures Installation (in offices or stores only)		
* k	bending, grinding, bev	iers - sales and install reling or silvering of pl	ate glass)	✓	Heating and Air Conditioning and installation (no liquefied	ng Systems or Equipment - sales d petroleum gas (LPGs))	
V	House Furnishings Ins and floor covering)	stallation (includes inc	idental upholstery	✓	Interior Decorators		
✓ L	_andscape Gardening	g (no tree services, rer	moval, or excavation)	✓	Lawn Sprinkler Installation		
✓ I	Masonry <i>(shop only)</i>			✓	Painting (interior & exterior	- 3 stories or less)	
✓ F	Paper Hanging			√	Plastering or Stucco Work		
√ [Plumbing (commercial and residential)			✓	Refrigeration Systems or Erepair (commercial only)	quipment - sales, installation and	
✓ F	Residential Cleaning Services			✓	Siding Installation (3 stories ineligible)	s or less) (wood siding is	
√ §	Sign Painting or Lette	r Lettering (interior only - no spray painting)			Tile, Stone, Marble, Mosaic	, or Terrazzo work (interior only)	
✓ \	Nindow Cleaning (3 s	tories or less)					

Special Conditions: no violations/fines in the last 3 years; hired and non-owned auto is not available; Snow Plow Product/Completed Operations available, must be incidental to business (<20% annual income) and all snow plowing work is incidental

Ineligible: businesses that use cranes within their operation; businesses that install, repair, or service hot tubs or pools; asbestos abatement, foundation or structural work, installing, design or repair of commercial cooking (AES 300) extinguishing services; installing, repairing, or servicing any of the following: burglar alarm systems, automatic fire extinguishing or protection systems, fire extinguishers, elevators, escalators, computers, school or playground perimeter fencing; fences at airports; electrified fences, fences constructed with straight line or crossed razor wire; fences constructed with razor barbed wire or concertina wire; installing, work at heights over 3 stories; rental or leasing equipment to others

Office or Professional Services | Office Condominium

	Liability Limits	Revenue	Payroll		Square Footage Cap	Sales	
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account \$10M location	
✓	Accounting, Bookkee	eping, and Payroll Serv	vices	✓	Advertising and Related Service	ces	
✓	Barber shops, Beauty Parlor and Hair Styling Salons (including Nail Salons)			✓	Condominium Associations (as	ssociation risk only)	
✓	Credit Reporting Agencies			✓	Detective or Investigative Ager	ncies <i>(private)</i>	
✓	Employment Agencies			✓	Health Maintenance Organizations		
✓	Inspection and Appraisal Companies (insurance and valuation purposes) (Limit \$1M/\$2M/\$2M)			✓	/ Insurance Agents (Limit \$1M/\$2M/\$2M)		
✓	Interior Decorators			\checkmark	Law Offices		
✓	Marine Appraisers or	Surveyors		✓	Medical Offices		
✓	Nail Salons		✓	Real Estate and Title Agents (r development firms)	no property management/		
✓	Political Campaign Headquarters or Offices		\checkmark	Security and Patrol Agencies			
✓	Ticketing Agencies			✓	Title Agents		
✓	Veterinarian Offices			✓	Water Companies		

Mercantile / Retail

	Liability Limits	Revenue	Payroll		Square Footage Cap	Sales
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account \$10 location (<75% online sales)
√	A/C Equipment Dea	ler (Limit \$1M/\$1M/\$1M)		✓	Appliance Stores (household (Limit \$1M/\$1M/\$1M)	l, radio, tv, phonograph)
✓	Army and Navy Stor	res (Limit \$1M/\$1M/\$1M)		✓	Art Galleries (Limit \$1M/\$1M/\$1	M)
√	Auctions and Auctio	neers (Limit \$1M/\$1M/\$1M)		✓	Automotive Parts and Supplice (no rebuilt or used parts)	es (including tires) (Limit \$1M/\$1M/\$1M)
✓	Bakeries (no baking	on premises) (Limit \$1M/S	\$1M/\$1M)	✓	Bicycle Shops (retail, repair a	and maintenance) (Limit \$1M/\$1M/\$1M)
√	Boat Dealers (Limit \$	1M/\$1M/\$1M)		✓	Bone, Horn, and Ivory Produ	cts (retail only) (Limit \$1M/\$1M/\$1M)
✓	Bookbinding and Pri	nting Suplies <i>(retail)</i> (Lin	mit \$1M/\$1M/\$1M)	✓	Books and Magazine Stores	(Limit \$1M/\$1M/\$1M)
✓		contractors equipment d o rebuilt or used materia		✓	Camera & Photographic Equ	ipment <i>(retail)</i> (Limit \$1M/\$1M/\$1M)
√	, , , , , , , , , , , , , , , , , , , ,	nery Stores (Limit \$1M/\$1M		✓	Catalog or Premium Coupon (Limit \$1M/\$1M/\$1M)	Redemption Stores
✓	Ceramics Stores			✓	Clothing, Shoes and Apparel hide, & wigs)	Stores (including furs, leather,
✓	Collectibles and Me	morabilia		✓	Computer and Electronics St	ores
✓	Cosmetics and Beau	uty Supplies		✓	Dairy Products or Butter and	Egg Stores (including ice cream)
✓	Department Stores			✓	Drug and Pharmaceutical Sto	ores
✓	Dry Goods Dealers	(fabrics, yarn, & pierce g	goods - new only)	✓	Electrical Lighting Stores	
✓	Equipment, Fixtures restaurant, bars, & h	or Supplies Distributors	s (office, store,	✓	Fabric Stores	
✓	Feed, Grain, Hay or	Straw Dealers, Seed M	erchants	✓	Fence Dealers	
✓	Fire Protection Equip	pment Dealers		✓	Floor Covering Stores	
✓	Florists			✓	Fruit or Vegetable Dealers	
✓	Furniture and Home	Furnishing Stores		✓	Gardening, Hardware, Tools, rebuilt or used parts)	and Home Improvement Stores (no
✓	Gift Shops			✓	Glass and Glaziers Stores	
✓	Hearing Aid Stores			✓	Health or Natural Food Store	s (at least 4k sqft)
✓	Hobby, Craft, Artist	Supplies, Painting, Pictu	ire or Frame	✓	Janitorial Supplies	
✓	Jewelry Stores			✓	Locksmiths	
✓	Luggage Goods Sto	res		✓	Machinery or Equipment Dea	alers (farm type only)
✓	Mail Order Houses			✓	Marble Products	
✓	Medical, Hospital, a	nd Surgical Supply		✓	Music, Musical Instrument St	tores
✓	Newsstands			✓	Office Machines or Appliances (no repair)	
✓	Optical Goods			✓	Paint, Wallpaper or Wall Cov	ering Stores
✓	Pet Stores			✓	Plumbing Supplies and Fixtu	res
✓	Precision and Scien	tific Tools and Instrume	nts	✓	Refrigeration Equipment (cor	mmercial)
✓	Sewing Machine Sto	ores		✓	Ship Chandler Stores	
✓	Sporting Goods or A	Athletic Equipment		✓	Stationery or Paper Products	3
✓	Swimming Pools (re	tail)		✓	Toys (retail)	
✓	Trophy Stores			✓	Variety Stores (discount good	ds)
✓	Video Sales and Re	ntal Stores				

Special Conditions: no manufacturing; central station alarm required if BPP >\$500k; inventory required 100% insured to value; maximum of 3 stories

Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name; rental of tools, machinery or equipment; tobacconists, adult themed; pawn shops; check cashing; sale of antiques; 24-hour operations; off-premises warehousing; self-storage; convenience stores; grocery stores; 100% drop-ship

Processing or Services

	Liability Limits	Revenue	Payroll		Square Footage Cap	Sales
	\$2M/\$4M/\$4M	\$5M	\$2M		50k	\$20M account \$10M location
✓	Appliance and Acces (commercial or house		ervicing, or repair	✓	Bakeries (with baking on prem	ises)
✓	Copying and Duplicating Stores			✓	Dental Laboratories	
✓	Engraving			✓	Funeral Homes or Chapels	
✓	Jewelry Repair			✓	Laundromat, Laundry and Dry	Cleaning
✓	Lithographing			✓	Mail Box or Packaging Stores	
✓	Mailing or Addressing	Companies (direct m	ailing)	✓	Photoengraving	
✓	Photographers			✓	Printing	
✓	Shoe Repair			✓	Tailoring or Dressmaking	
✓	Taxidermists			✓	Television or Radio Receiving	Set Installation or Repair

Special conditions: no manufacturing; central station alarm required if BPP >\$500k; maximum of 3 stories

Ineligible: churches, day spas; schools; massage or bodywork services including tanning, tattoo, and medispas; waxing services behind screens/curtains/closed doors

Restaurant

- Take-out Only

	Liability Limits	Revenue	Payroll		Square Footage Cap	Sales
	\$1M/\$1M/\$1M	\$5M	\$2M		10k	\$10M account \$5M location (up to 33% may be catering; no more than 50% alcohol sales)
√	Casual Dining - Bistros, Brasseries, a - Diners - Family-style Restaur			✓	Fine Dining	
√	Fast food Cafes Cafeteria-style - Buff Chicken Concession Stands Delicatessens and S Donut Shops Drive-ins / Service-ir Drug Stores Hamburger / Malt Sh Hotdog Shops Oriental-style Other Ethnic-style Pizza Shops Roast Beef Seafood	/ Snack Bars candwich Shops n-car		✓	Limited Cooking - Cafes - Coffee Bars or Shops - Concession Stands / Snack Bars - Delicatessen and Sandwich Strands - Donut Shops - Drive-ins / Service-in-car - Drug Stores - Ice Cream and Yogurt Stores - Pizza Shops - Salad Bars - Take-out Only	

Special conditions: hired and non-owned auto is not available; UL 300 wet ANSUL system required; must be 100% sprinklered & have automatic cooking & exhaust extinguishing system; maximum of 3 stories; minimum of 3 years open; no claims (open or closed) in last 3 years.

Ineligible risks: bars & taverns, entertainment stages, including karaoke, bar games, trivia, dancing, etc (incidental single musician permitted); liquid nitrogen usage; hibachi-style tabletop cooking; boat docks; billiards or darts

Wholesale / Distributors

	Liability Limits	Revenue	Payroll		Square Footage Cap	Sales	
	\$1M/\$1M/\$1M	\$5M	\$2M		50k	\$20M account \$10M location	
✓	Air Conditioning and	HVAC Equipment		✓	Appliance (household, home for	ırnishings, radio, TV, etc)	
✓	Automobile Parts and	Supplies		✓	Bakeries (no baking on premis	es)	
✓	Barber or Beauty Shop Supplies (no re-packaging or re-labeling)			✓	Bookbinding and Printing Supplies		
✓	Clothing and Apparel			✓	Collectibles and Memorabilia		
✓	Fabric			✓	Floor Covering		
✓	Florists			✓	Fruits or Vegetable		
✓	Gardening and Light	Farming Supply		✓	Grocery		
✓	Hardware and Tools			✓	Hearing Aid		
✓	Hobby, Craft or Artist	s' Supply		✓	Janitorial Supplies		
✓	Jewelry			✓	Meat, Fish, Poultry, or Seafood (no cutting of meat)	I (Limit \$1M/\$2-3M/\$2M)	
✓	Office Machines or A	ppliances (Limit \$1M/\$3N	M/\$2M)	✓	Optical Goods (Limit \$1M/\$3M/\$2	M)	
✓	Plumbing Supplies ar	nd Fixtures (Limit \$1M/\$3	BM/\$2M)	✓	Refrigeration Equipment (Limit S	S1M/\$3M/\$2M)	
✓	Stationery or Paper F	Products (Limit \$1M/\$3M/	\$2M)	✓	Tobacco Products (Limit \$1M/\$3N	Л/\$2M)	
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Special conditions: central station alarm required if BPP >\$500k; inventory; inventory required 100% insured to value; direct import from foreign manufacturer requires valid U.S. products liability policy; retail space must be <33% of location square footage; maximum of 3 stories

Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name; 100% drop-ship

General Eligibility Guidelines

Properties located 1/2 mile from the coast are ineligible.

All locations and operations must be scheduled - we do not write partial operations.

100% Insurance to Value required for building and business personal property; coinsurance applies if underinsured; 3% inflation guard applies at renewal.

Risks with up to 50 employees are eligible.

Buildings up to 20 years old are eligible; between 20 -30 years requires roof updated within the last 15 years; over 30 years require system updates within the last 15 years (roof, plumbing, electrical, HVAC). Does not apply to contents only.

Roof must be in Excellent, Good, or Fair condition (3rd party roof scoring tool); ACV applies for Poor roof condition; Severe roof condition is ineligible.

Maximum # of stories does not apply to tenants only not seeking building coverage; building must be fully sprinklered with two means of egress.

No more than 3 claims in the past 5 years, no loss exceeding \$20,000 (excluding catastrophe losses).

Prior continuous coverage required for the past 3 years (unless new venture), with no cancellations or non-renewals.

No storage of inventory, business personal property, or personal property of others in a public warehouse.

All locations must close for business by 1:00 A.M.

Seasonal or Vacant buildings (more than 60 days) are not eligible for any coverage.

Minimum earned premium of 20% applies; minimum liability premium \$750k; policy & inspection fees vary by state.

Optional Coverages: Cyber, Terrorism, Earthquake (SC only), Sinkhole (FL only)

Enhancement Packages

				nancement		900
Description	Base Policy	Increased Limits	Business Owners	Contractors	Lessors Risk	Restaurant
Accounts Receivable	\$10,000 on premises \$5,000 off premises	\$25,000 on premises \$5,000 off premises	✓	✓	✓	✓
Appurtenant Structures	None	\$50,000	✓	✓	✓	✓
Business Personal Property	\$10,000	✓	✓	✓	✓	✓
Debris Removal	25% or \$250,000	25% or \$1M	✓	✓	✓	✓
Dishonesty	\$10,000	✓	✓	✓	✓	\$25,000
Electronic Data	\$10,000	\$25,000	✓	✓	✓	✓
Extension of Supplemental Payments	\$250	\$1,000	✓	✓	✓	✓
Fine Arts	\$10,000	✓	✓	✓	✓	✓
Fire Department Service Charge	\$2,500	\$25,000	✓	✓	✓	✓
Fire Extinguisher Systems Recharge	\$5,000	\$25,000	✓	✓	✓	✓
Improvements & Betterments	\$50,000	✓	✓	✓	✓	✓
Money Orders & Counterfeit Money	\$1,000	\$10,000	✓	✓	✓	✓
Movable Equipment & Inventory (in the open)	\$10,000	✓	✓	✓	✓	✓
Newly Acquired or Constructed Property	Bldg: \$250,000 per bldg BPP \$100,000 per bldg	Bldg: \$300,000 <i>per bldg</i> BPP \$250,000 <i>per bldg</i>	✓	✓	✓	✓
Ordinance or Law (Cov A / B / C)	\$100% or \$250,000 / 10% / 5%	✓	√	✓	✓	✓
Ordinary Payroll	1 month	✓	✓	✓	✓	✓
Outdoor Property	\$2,500 (\$1,000 limit per tree, shrub, or plant)	\$10,000 (\$2,500 limit per tree, shrub, or plant)	✓	✓	✓	✓
Outdoor Signs	\$25,000	✓	✓	✓	✓	✓
Period of Indemnity	30 Days	180 Days	✓	✓	✓	✓
Personal Property Off-Premises	\$10,000	✓	✓	✓	✓	✓
Personal Effects & Property of Others	\$2,500	\$10,000	✓	✓	✓	✓
Property "In-Transit" (loading/unloading)	\$25,000	✓	✓	✓	✓	✓
Property Limit - Theft	\$2,500 - furs, jewelry, watches, precious stones gold, silver, etc,patterns, dies, molds, & forms	\$5,000 - furs jewelry, watches, precious stones, gold, silver, etc \$10,000 - patterns dies, molds, & forms	√	✓	✓	✓
Seasonal Inventory	50%	✓	✓	✓	✓	✓
Sewer or Water Backup	\$15,000	✓	✓	✓	✓	✓
Spoilage	\$5,000	\$5,000	✓	✓	✓	\$25,000
Tenant's Glass	\$5,000	✓	✓	✓	✓	✓
Valuable Papers and Records	\$10,000 on premises \$5,000 off premises	\$25,000 on premises \$5,000 off premises	✓	✓	✓	✓

Additional Insureds

\$0
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\$0
\$0
\$0
\$0
\$0
\$0
\$250
\$250
\$250
\$250
\$250
\$250
\$250

Payment Options

Payment Plan	Down Payment	Installment
Full	100%	-
2-pay	60%	1 @ 40%
4-pay	34%	3 @ 22%
Mortgagee billed	100%	-

Automatic withdrawal is also available for payment plans
Premium finance is not eligible
Mortgagee billed policies must be paid no later than 15 days from effective date
Installment fee of \$5 for ACH | \$5 for credit card | \$29 NSF fee

Contact Us



Payment Address: Dept 0958, PO Box 120958, Dallas, TX 75312

Overnight Address: Box 890958 1501 North Plano Road Richardson, TX 75081



Producer & Policy Holder Support : Phone: 844-878-7529 Policyholder: coastline.policy@lineunderwriters.com

Underwriting: coastline.underwriting@lineunderwriters.com Technical Support: coastline.support@lineunderwriters.com

Claims: coastline.claims@lineunderwriters.com



Agent Portal: <u>my.lineunderwriters.com</u>

Website: <u>lineunderwriters.com</u>

Open Counties by State



Alabama

Baldwin	Covington
Escambia	Geneva
Houston	Mobile



Florida

All counties open except:

Monroe



Georgia

Brantley	Bryan
Camden	Charlton
Chatham	Effingham
Glynn	Liberty
Long	McIntosh
Wayne	



Louisiana

Acadia	Ascension	Assumption
Calcasieu	E. Baton Rouge	Iberville
Jefferson	Jefferson Davis	Lafayette
Orleans	St. Charles	St. James
St. John the Baptist	St. Martin	St. Tammany
Tangipahoa	Washington	W. Baton Rouge



Maryland

Anne Arundel	Baltimore	Baltimore City
Calvert	Caroline	Cecil
Charles	Dorchester	Hartford
Howard	Kent	Prince George's
Queen Anne's	Somerset	St. Mary's
Talbot	Wicomico	Worcester



Mississippi

George	Hancock	
Harrison	Jackson	
Pearl River	Stone	





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Camden	
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New Jersey

Atlantic	Cape May
Cumberland	Monmouth
Ocean	

Open Counties by State (continued)

South Carolina



Beaufort	Berkeley
Charleston	Colleton
Dillon	Dorchester
Florence	Georgetown
Hampton	Horry
Jasper	Marion
Williamsburg	



Texas

Aransas	Bee	Brazoria
Calhoun	Chambers	Fort Bend
Galveston	Goliad	Hardin
Harris	Jackson	Jefferson
Jim Wells	Kleberg	Liberty
Live Oak	Matagordia	Nueces
Orange	Rufgio	San Patricio
The Woodlands	Victoria	Wharton



Virginia

Accomack	Charles City	Chesapeak	Essex
Franklin	Gloucester	Hampton	Hopewell
Isle of Wight	James City	King and Queen	King William
Lancaster	Mathews	Middlesex	New Kent
Newport News	Norfolk	Northhampton	Northumberland
Petersburg	Poquoson	Portsmouth	Prince George
Richmond	Southhampton	Suffolk	Surry
Sussex	Virginia Beach	Westmoreland	Williamsburg
York			